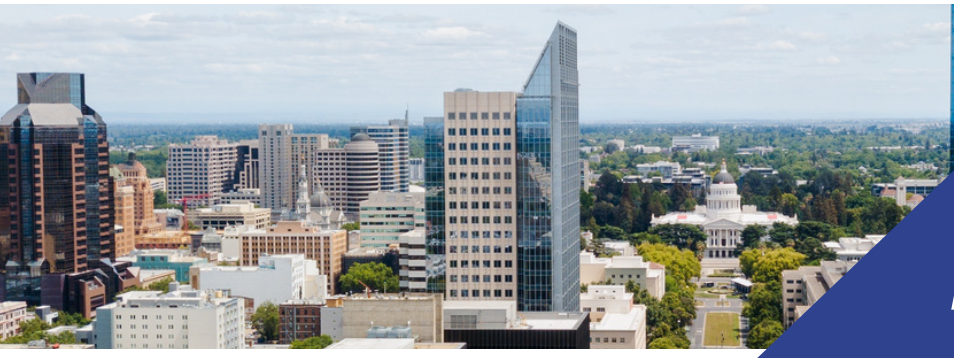
California Business Properties Association

Protecting commercial real estate for over 50 years



CBPA IS THE VOICE OF COMMERCIAL REAL ESTATE IN CALIFORNIA

For over 50 years, California Business Properties Association (CBPA) has been the recognized voice of the office, retail, and industrial real estate industry in California - protecting your interests in front of the State Legislature and a multitude of regulatory agencies. Membership with CBPA is not only an investment in your business - it's your connection to the largest coalition of commercial real estate professionals in California representing over 10,000 members.

"With new threats to Proposition 13, proposed warehouse and logistics center restrictions, and increasing regulatory challenges to the business community, there has never been a more critical time for our industry to work together. CBPA unites the commercial real estate industry to speak with one powerful voice in our State Capitol."

Stefanie Forsey
Watson Land Company

CBPA Members Receive:

- Representation in Sacramento through our lobbying and advocacy efforts.
- Risk management services protecting your business from increased legislative and regulatory costs.
- Weekly legislative updates with timely advocacy information.
- Monthly industry update meetings held virtually.
- Free access to Legislative All Star Luncheons.
- Discounted access to events including the California Commercial Real Estate Summit and the Strategic Issues Conference.
- Access to leadership opportunities through committee and board service.
- Career development and networking opportunities by joining the country's largest coalition of commercial real estate professionals.

Contact CEO Matthew Hargrove at mhargrove@cbpa.com or (916) 443-4676.

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***Stronger Together** - CBPA is the designated legislative advocate for the organizations listed below:*

ICSC · BOMA California · NAIOP Commercial Real Estate Development Association, NAIOP of California · IREM Institute of Real Estate Management, For Those Who Manage to Make a Difference · AIRCRE we are more · Retail Industry Leaders Association · Nareit · ACRE

"I have been involved with CBPA for three decades. It's helped me make connections with companies across the state, and it's a wise investment in risk management - from tax policy, laws, and regulations that can have a huge impact on my company."

Rob Cord
2023/24 Board Chair

Your Membership Dollars at Work:

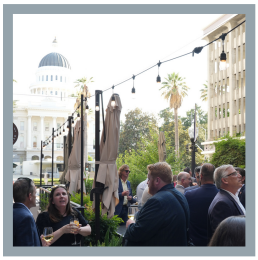
Below are just a handful of the many recent legislative and regulatory successes made possible by CBPA membership dollars.

- Led the effort to defeat Split Roll Property Tax (Prop 15) in 2020, saving each property in the state thousands to millions of dollars in perpetuity on property tax.
- Stopped two COVID-related bills that would have invalidated leases with restaurants. This legislation would have required you to allow a tenant to walk on tenant improvements and lease payments.
- Led the effort to stop unreasonable bans on the building of new warehouses and logistics centers.
- Worked directly with state agencies to assure statewide EV mandates are reasonable and cost effective.
- Worked directly with state agencies to craft reasonable solar policy, assuring solar only must be installed in buildings where it's cost effective.
- Stopped bills banning dual-agency brokerage transactions, which would have put small brokerages out of business and cost large brokerage firms millions.

CALIFORNIA COMMERCIAL REAL ESTATE SUMMIT

«« EVENTS »»

STRATEGIC ISSUES CONFERENCE



JOIN TODAY

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Let Your Voice Be Heard

JOIN TODAY

CHAMPION MEMBERSHIP
$30,000/Year

- Quarterly custom legislative updates for your company held virtually
- Recognition as major contributor at all CBPA events and on CBPA publications
- Premier spotlight on CBPA website
- Access to briefings from CBPA CEO and staff
- One free registration to the CA Commercial Real Estate Summit and the Strategic Issues Conference or Awards Dinner
- Eligible for up to three board seats
- Unlimited committee seats
- Eligible to serve on special councils
- Newsletter and legislative alerts
- Discounts to events

ADVOCATE MEMBERSHIP
$20,000/Year

- Biannual custom legislative updates for your company
- Spotlight on CBPA website
- Access to briefings from CBPA staff
- Eligible for up to two board seats
- Unlimited committee seats
- Eligible to serve on special councils
- Newsletter and legislative alerts
- Discounts to events

SUPPORTER MEMBERSHIP
$10,000/Year

- Annual custom legislative update for your company
- Logo on CBPA website
- Eligible for board and committee seats
- Newsletter and legislative alerts
- Discounts to events

ASSOCIATE MEMBERSHIP
$5,000/Year

- Eligible for one board seat
- Voting privledges
- Newsletter and legislative alerts
- Discounts to events

GENERAL MEMBERSHIP
$2,500/Year

- Voting privledges
- Newsletter and legislative alerts
- Discounts to events

BASIC MEMBERSHIP
$1,000/Year

- No voting privledges
- Newsletter and legislative alerts
- Discounts to events

Join Now By Contacting CEO Matthew Hargrove at mhargrove@cbpa.com or (916) 443-4676.

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