

Q3 2022
RESEARCH REPORT

IE, LA, OC, VENTURA COUNTY LISTING INFORMATION

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ADVISORY BOARD MEMBERS

AIR CRE SOCIAL COVERAGE AREAS



**ALL
PROPERTY
TYPES**

Industrial, Office,
Retail & Land

31K

Listings across 255K
Properties in SoCal

283K

Listings across 72
markets nationally

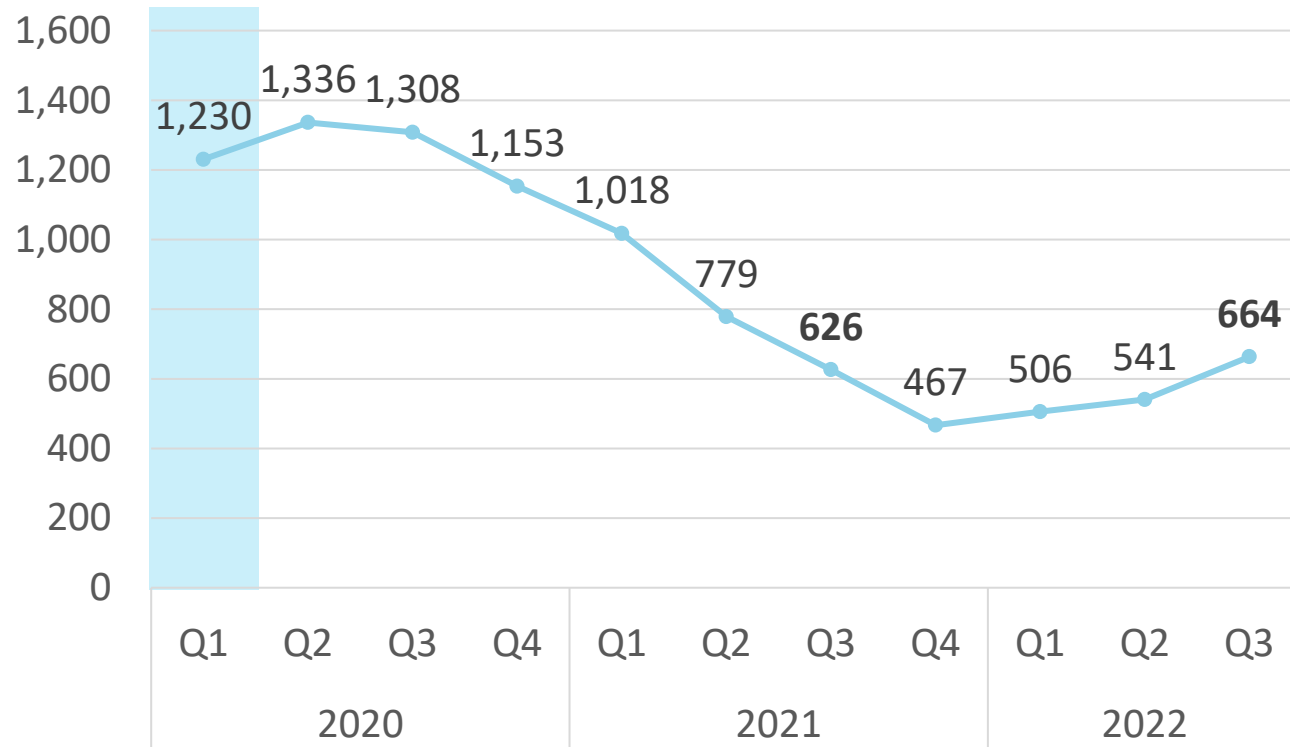
TOPIC 1

DIRECT LEASE AVAILABILITIES

EXISTING AVAILABLE LISTINGS: DIRECT LEASES

IE, LA, OC, VENTURA COUNTY

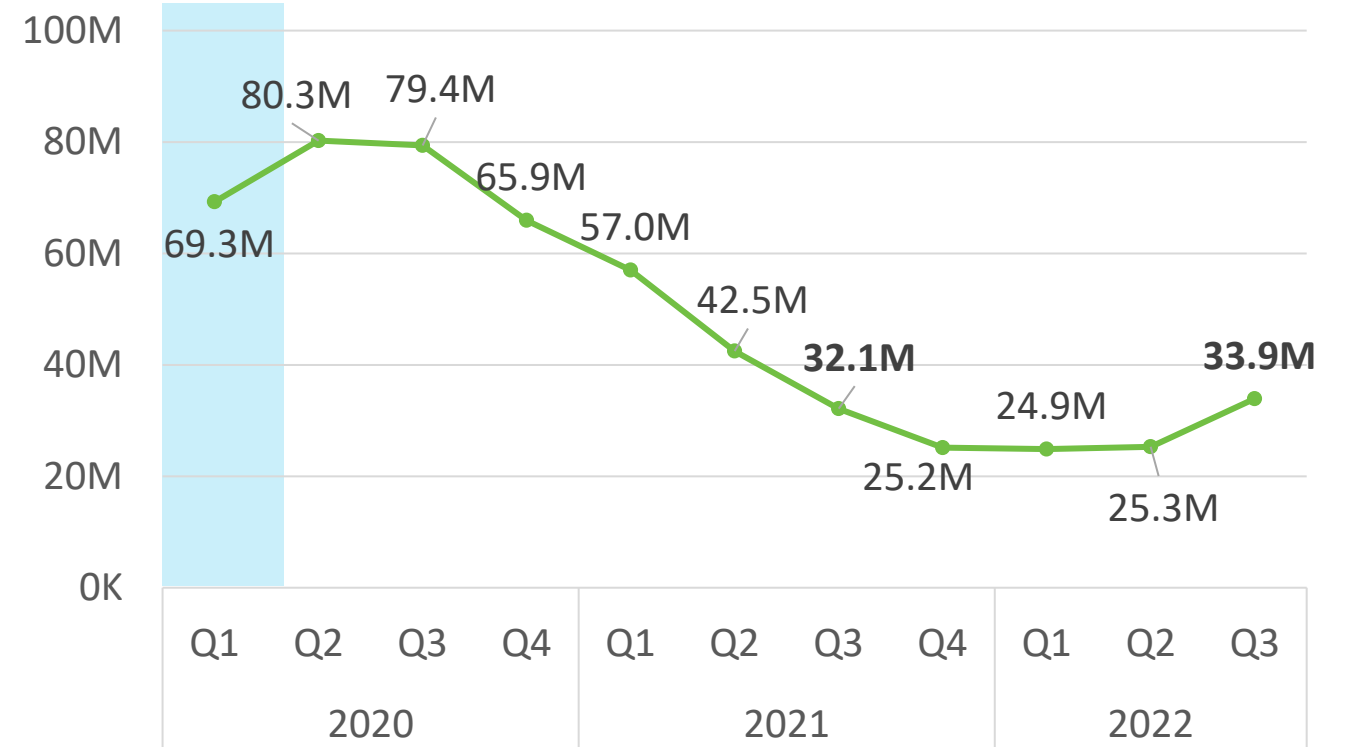
COUNT



▲ 6%

YOY increase in number of listings

BY SF



▲ 1.8M

YOY increase in available SF

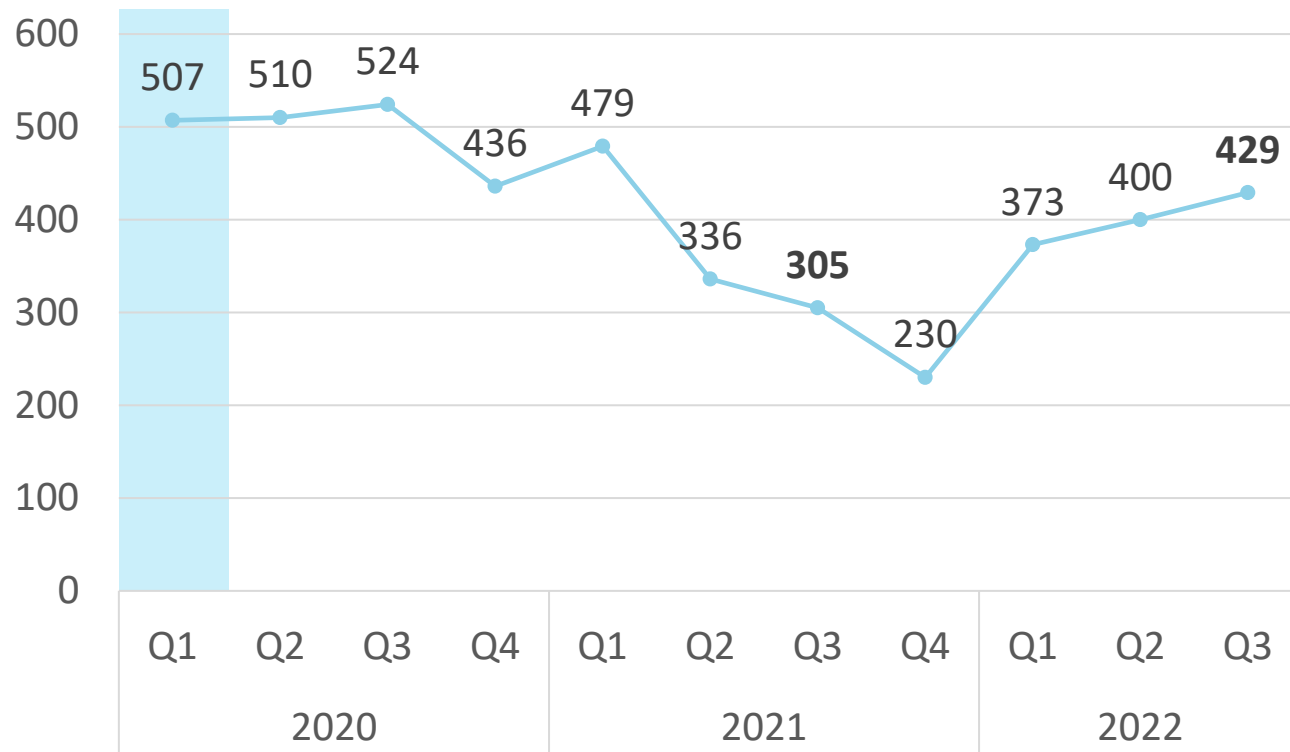
▲ 8.6M

Increase in available SF since Q2

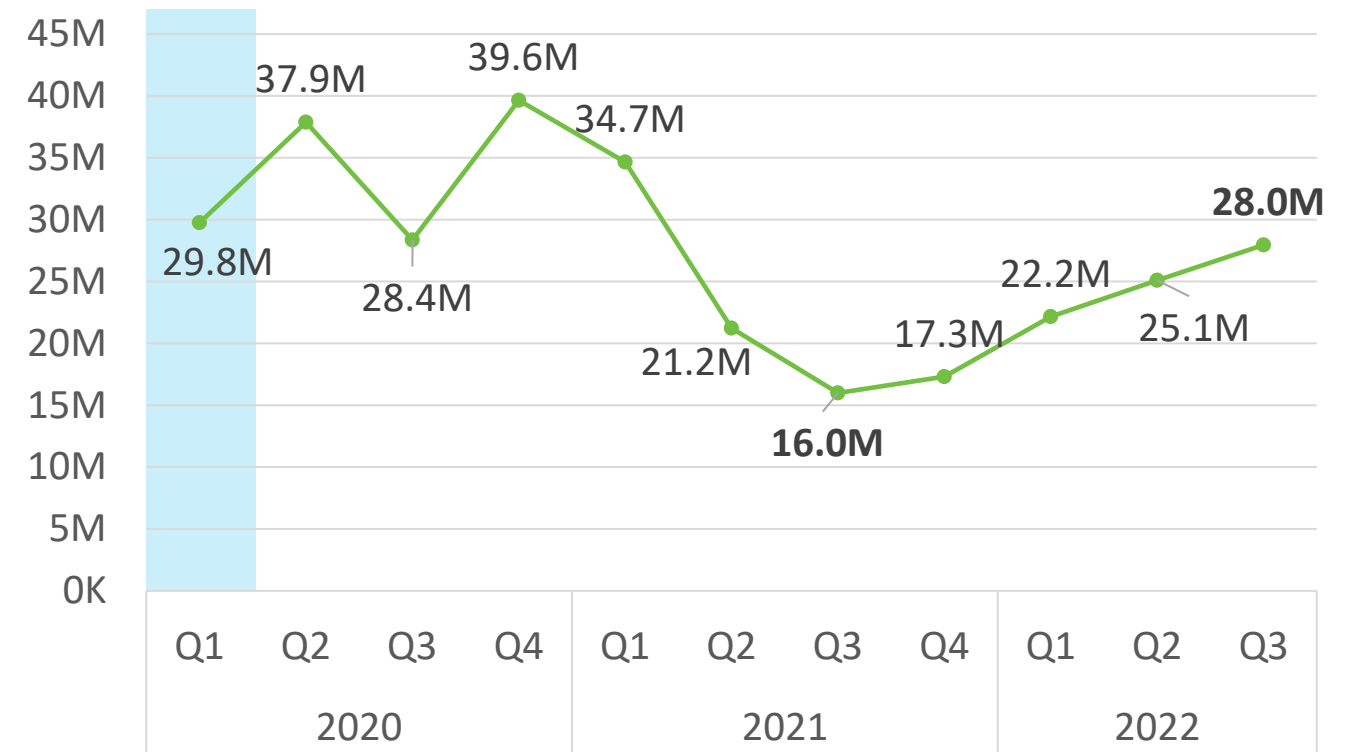
NEW LISTINGS ADDED: DIRECT LEASE

IE, LA, OC, VENTURA COUNTY

COUNT



BY SF



▲ **124**

YOY increase in number of listings added

10%

Listings added were Proposed or U/C

▲ **12M**

YOY increase in available SF

▲ **2.9M**

Increase in available SF since Q2

31%

SF added during Q3 was Proposed or U/C

MARKET HIGHLIGHT: NEWLY ADDED INDUSTRIAL LISTINGS

Over 500K SF – Q3 2022



Link – Space Center

Inland Empire
3413 Manitou Ct, Jurupa Valley
1,379,287 SF
Peter McWilliams, Mike McCrary,
Jeff Bellitti, & Scott Coyle (JLL)



Stoddard Wells industrial Park

Inland Empire
SW of Stoddard Wells Rd and Abbey
Ln, Victorville
827,160 SF
Donald P. Brown (Lee & Associates)



Rialto Commerce Center

Inland Empire
2415 N Locust Ave, Rialto
609,888 SF
Steve Haston, Brian Pharris, Austin
Hill, & Paul Earnhart (Lee &
Associates)



Southern California Logistics Center

Inland Empire
NE of Adelanto Rd and Innovation
Way, Bldg 45B, Victorville
566,720 SF
Jay Dick, Darla Longo, & Dedrick
Pharis (CBRE)

MARKET HIGHLIGHT: NEWLY ADDED INDUSTRIAL LISTINGS

Over 500K SF – Q3 2022



Link – Space Center

Inland Empire
3412 Manitou Ct, Jurupa Valley
560,025 SF
Peter McWilliams, Mike McCrary,
Jeff Bellitti, & Scott Coyle (JLL)



15835 San Antonio Ave, Chino

Inland Empire
15835 San Antonio Ave, Chino
534,404 SF
Sharon Wortmann, Ruben Goodsell, Mike
McCrary, & Peter McWilliams (JLL)



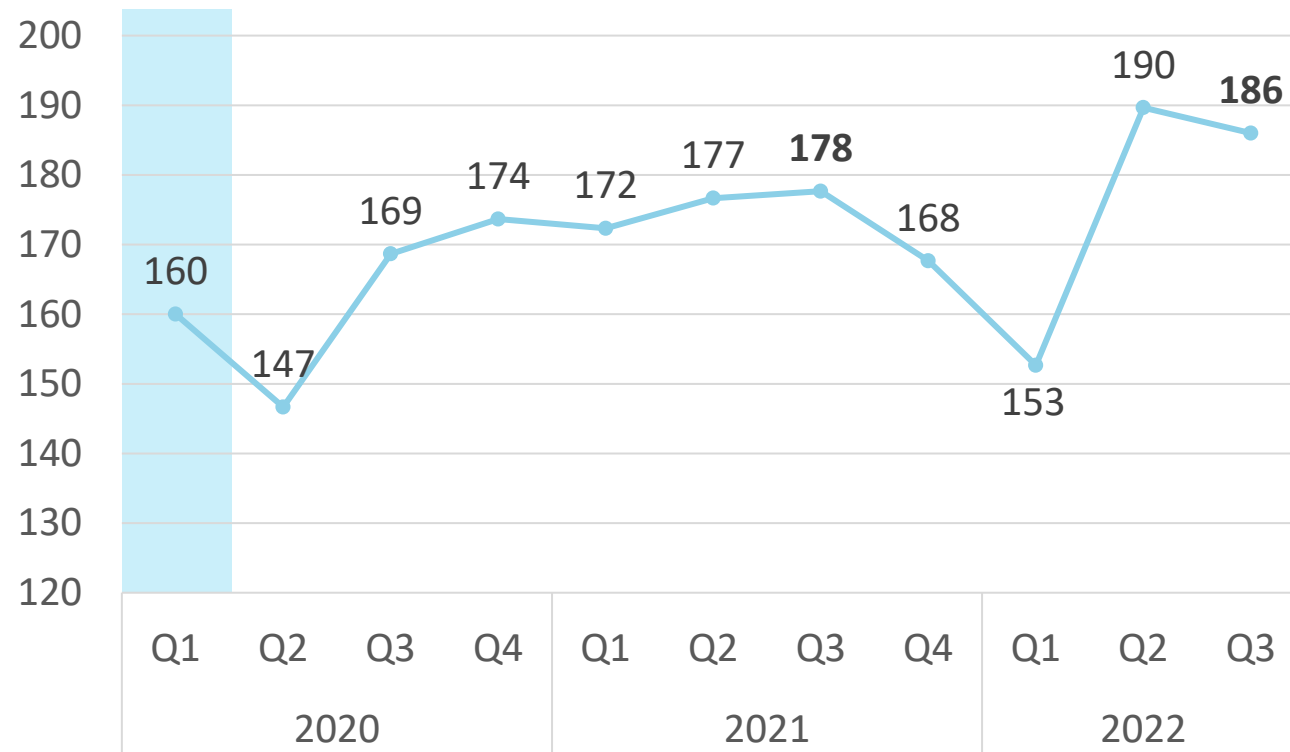
Ontario Commerce Center

Inland Empire
3100-3200 S Hamner Ave, Bldg 3-4,
Ontario
522,687 SF
Eloy Covarrubias & Joe Werdein
(CBRE)

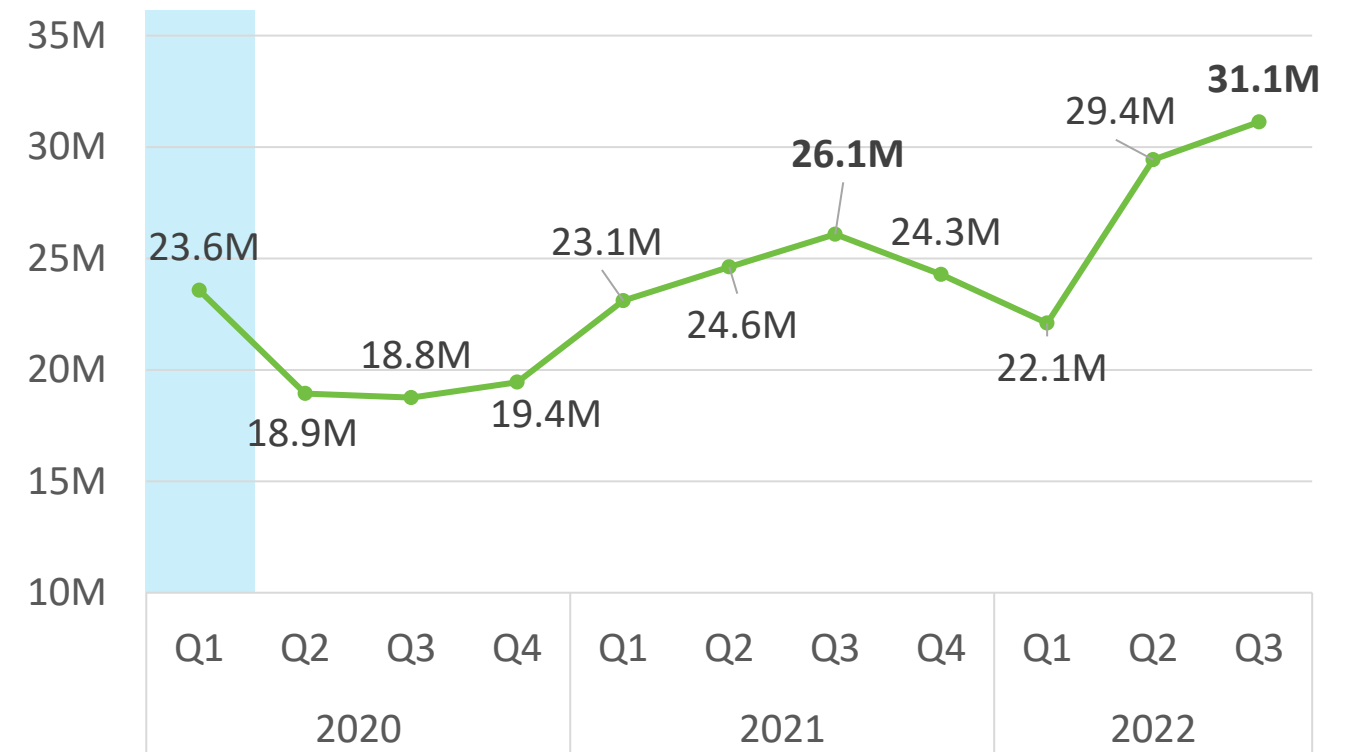
UNDER CONSTRUCTION AVAILABLE LISTINGS: DIRECT LEASES

IE, LA, OC, VENTURA COUNTY

COUNT



BY SF



▲ 4%

YOY increase in number of listings

▲ 11%

YTD increase in number of listings

▲ 5M

YOY increase in available SF

▲ 6.8M

YTD increase in available SF

MARKET HIGHLIGHT: PRE-LEASED UNDER CONSTRUCTION PROPERTIES

Q3 2022

Park Name	Bldg SF	Est. Completion	Listing Company	Listing Agents	Additional Comments
Prologis Merrill Commerce Center, Bldg 10, Ontario	4,100,000	August 2023			Pre-leased to Amazon
Veterans Industrial Park 215, Riverside	1,800,000	October 2022			Pre-leased to Target
Agua Mansa Commerce Park, Bldg 2, Jurupa Valley	1,186,950	Q2 2023	CBRE	Dan de la Paz / Jeff Fritch / Darla Longo / Barbara Perrier	Pre-leased to Target
Knox Logistics Center VII, Riverside	1,138,800	Q4 2022	Cushman & Wakefield	Philip Lombardo / Andrew Starnes / Cruise Adams	Pre-leased to Home Depot
Ontario Ranch Business Park, Bldg 1, Ontario	1,099,629	Q2 2023	CBRE / Lee & Associates	Eloy Covarrubias / Joe Werdein / Joe Mckay / Chris Morrell	Pre-leased to Home Depot
San Manuel Landing, San Bernardino	1,080,144	November 2022	Cushman & Wakefield	Kent Hinds / Philip Lombardo / Andrew Starnes	Pre-leased to Shopify
I-10 Logistics Center, Bldg 2, Cherry Valley	1,017,845	November 2022	CBRE	Eloy Covarrubias / Barbara Perrier / Darla Longo / Joe Werdein	Pre-leased to SHEIN USA
I-10 Logistics Center, Bldg 1, Cherry Valley	814,822	October 2022	CBRE	Eloy Covarrubias / Barbara Perrier / Darla Longo / Joe Werdein	Pre-leased to SHEIN USA
Knox Logistics Center III, Perris	692,645	October 2022	Lee & Associates	Michael Chavez / David Nguyen / Ryan Earnhart / Ryan Lal, SIOR	Pre-leased to Syncreon Technology
Riverside Logistic Center, Perris	682,700	Q4 2022	Lee & Associates	Bill Heim / Alex Heim	Pre-leased to NFI Industries, Inc.
Goodman Logistics Center Fullerton, Bldg 2, Fullerton	538,226	Q1 2023	CBRE	Ben Seybold / Sean Ward	Pre-leased to Samsung
Goodman Logistics Center Fullerton, Bldg 3, Fullerton	487,036	Q1 2023	CBRE	Ben Seybold / Sean Ward	Pre-leased to Samsung
531 Central Ave, San Bernardino	462,125	Q4 2022	Lee & Associates	Joe Mckay / Chris Morrell	Pre-leased to Ecolab, Inc.

18.7M SF

Pre-leased properties under construction

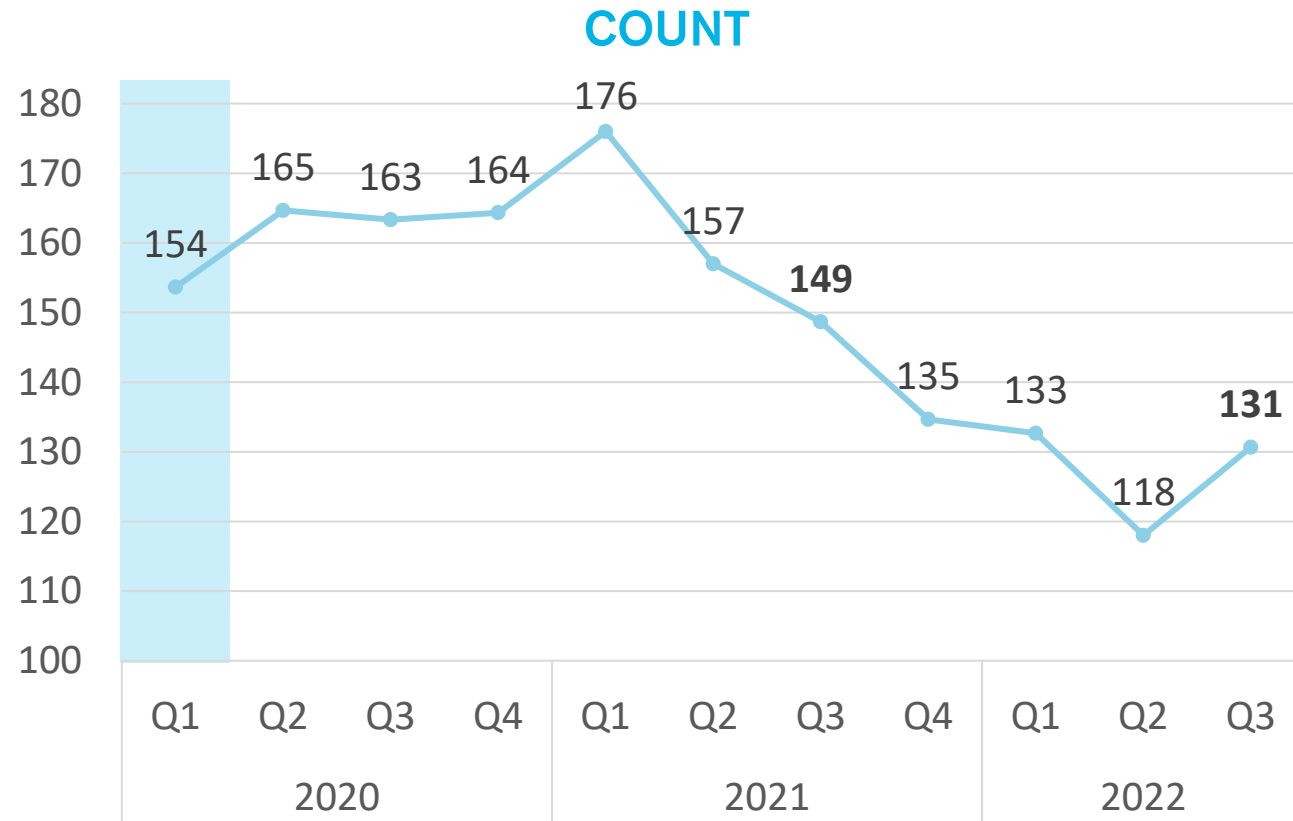
MARKET HIGHLIGHT: PRE-LEASED UNDER CONSTRUCTION PROPERTIES

Q3 2022

Park Name	Bldg SF	Est. Completion	Listing Company	Listing Agents	Additional Comments
Huntington Gateway, Phase II, Bldg 2, Huntington Beach	433,865	Q2/Q3 2023	Newmark	Jeff Read / Scott Read / Greg Osborne	Pre-leased to Cambro Manufacturing
Knox Logistics Center VI, Perris	418,000	November 2022	Lee & Associates	Michael Chavez / David Nguyen / Valentia Cadogan	Pre-leased to Weber Distribution
Knox Logistics Center IV, Perris	410,350	October 2022	Lee & Associates	Michael Chavez / David Nguyen / Jeff Smith / Austin Hill	Pre-leased to Burlington
Majestic Freeway Business Center, Perris	406,496	Q2 2023	Majestic Realty Co	John Semcken / Taylor Talt / Ed Konjoyan	Pre-leased to Delta Enterprise Corp.
Majestic Freeway Business Center, Perris	373,368	Q2 2023	Majestic Realty Co	John Semcken / Taylor Talt / Ed Konjoyan	Pre-leased to Tactical Logistics Solutions
Goodman Logistics Center Fullerton, Bldg 1, Fullerton	336,968	Q1 2023	CBRE	Ben Seybold / Sean Ward	Pre-leased to Sprouts Farmers Market
1865 Mountain View Ave, Redlands	304,262	October 2022	Lee & Associates	Austin Hill / Jeff Smith / Tyler Plata / Holden Edmondson	Pre-leased to Imperial Dade
Latitude Business Park, Bldg 17, Corona	253,702	Q42022	Strata Realty / Eric Frickle Commercial Realty	Timothy Hawke, SIOR / Erick Frickle, CCIM, ALC	Pre-leased to Latitude 36 Foods
Huntington Gateway Phase II, Bldg 3, Huntington Beach	223,705	Q2/Q2 2023	Newmark	Jeff Read / Scott Read / Greg Osborne	Pre-leased to Epson America
Perry Commerce Center, Perris	197,317	Q42022	Colliers	Scott Sanders / Thomas Taylor	Pre-leased to Iron Mountain
Tapo Canyon Commerce Center, Bldg 5, Simi Valley	135,579	October 2022	Newmark	John DeGrinnis, SIOR / Patrick DuRoss, SIOR / Jeff Abraham, SIOR	Pre-leased to 4Wall Entertainment
15120 Valley Blvd, Industry	34,089	October 2022	Southland Commercial Real Estate	Mark Repstad / Carla Chen	Pre-leased Undisclosed tenant
12110 Hadley St, Whittier	28,332	October 2022	GM Properties, Inc.	Matt Wagner / Tyler Portman / Jason Jamison	Pre-leased to California Specialty Pharmacy
	18,656,955				

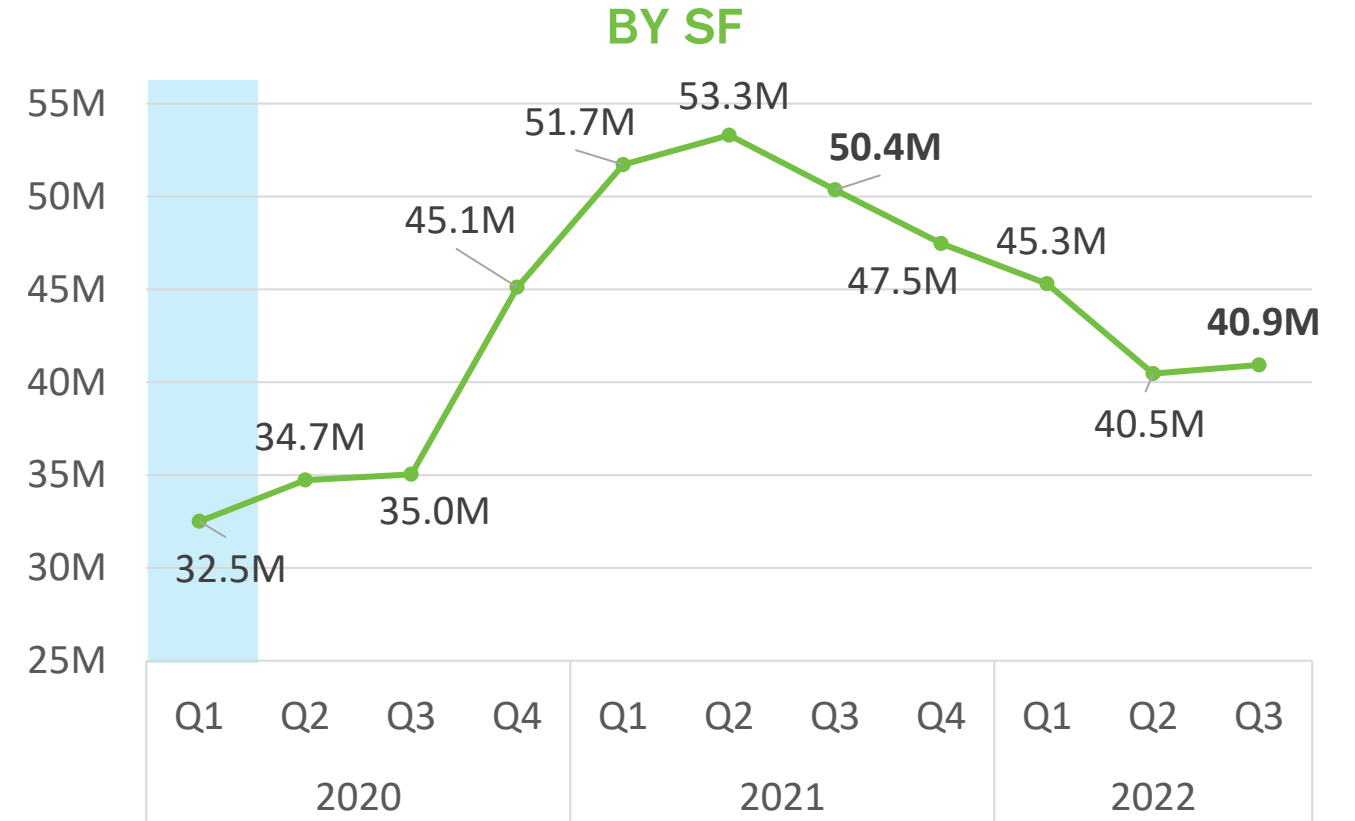
PROPOSED AVAILABLE LISTINGS: DIRECT LEASES

IE, LA, OC, VENTURA COUNTY



▼ **12%**
YOY decrease in
number of listings

▲ **13**
More listings available
during Q3



▼ **9.5M**
YOY decrease in
available SF

CHUNKER CONTAINER SOLUTIONS

Nationwide Network of Supporting Warehouses

Chunker has the largest network of short-term, on-demand warehouses in the country. This provides agile and flexible end-to-end solutions that no other container storage company can offer.

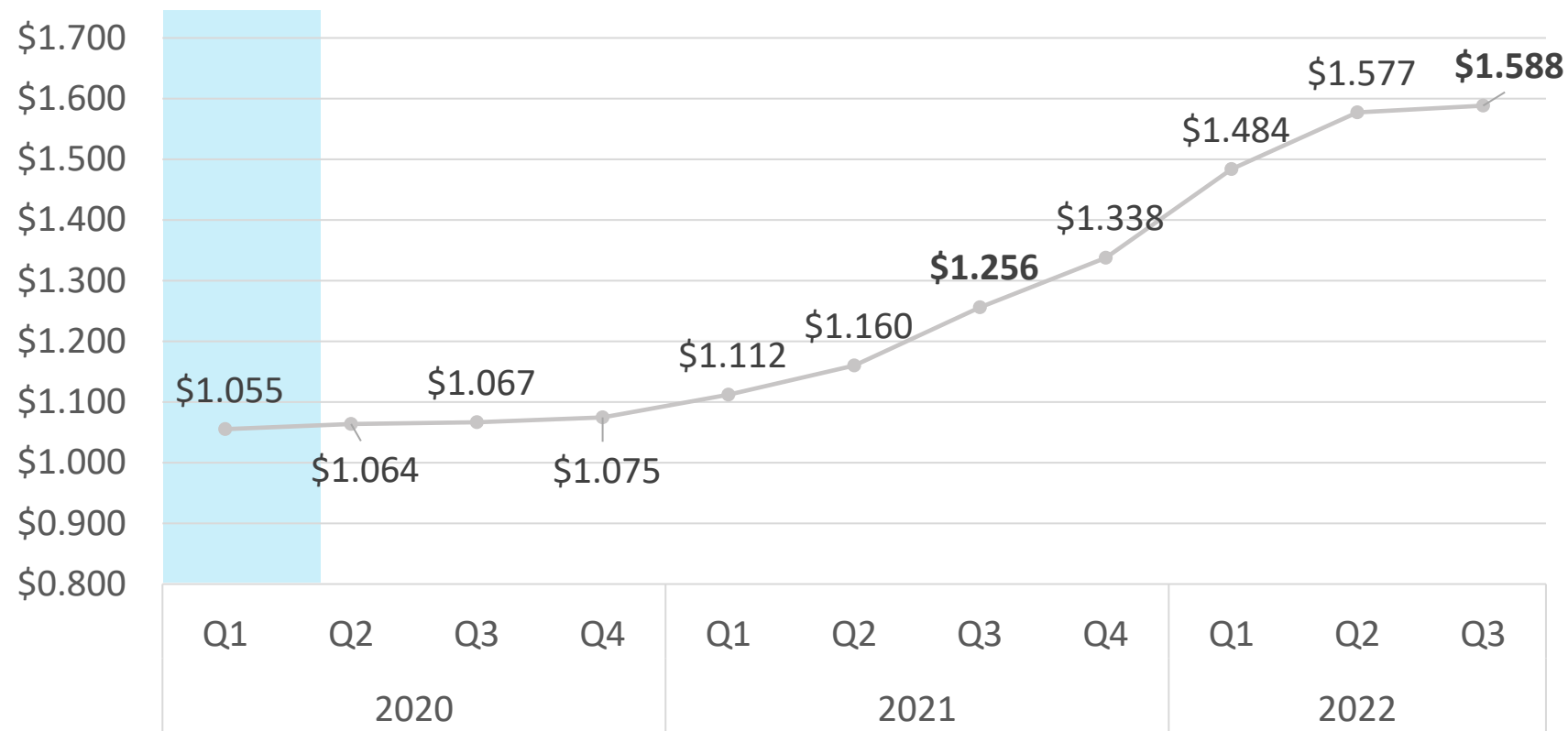
This Includes:

- 47 states
- 250 cities
- 25+ million sqft of total space
- 1.5 million sqft in Southern California
- 1.0 million sqft in Northern California
- Enterprise Search Team ready to help you find the right solution
- Flexible terms
- More warehouses added daily



AVERAGE ASKING RATE (NET): DIRECT LEASE

IE, LA, OC, VENTURA COUNTY



▲ **\$0.53 (51%)**

Increase in average asking rate since Q1 2020

▲ **\$0.33 (26%)**

YOY Increase in average asking rate

▲ **\$0.25 (19%)**

YTD Increase in average asking rate

TOP 10 HIGHEST ASKING NET RATES

Q3 2022

Market Area	Address	Square Footage	Asking Rate PSF
LA Northwest	S San Fernando Blvd, Burbank	14,400	\$3.50
Inland Empire	Blue Dream Xing, Desert Hot Springs	48,235	🌿 \$3.25
South Bay	E Franklin Ave, El Segundo	28,000	\$2.95
South Bay	Yukon Ave, Hawthorne	40,000	\$2.50
Inland Empire	Little Morongo Rd, Desert Hot Springs	34,287	🌿 \$2.50
Orange County	Red Hill Ave, Tustin	24,789	\$2.35
LA Central	E 12 th St, Los Angeles	10,880	\$2.25
Ventura County	Corporate Center Dr, Newbury Park	47,010	\$2.25
LA Central	Sheila St, Commerce	16,547	\$2.20
South Bay	S Main St, Gardena	33,540	\$2.20

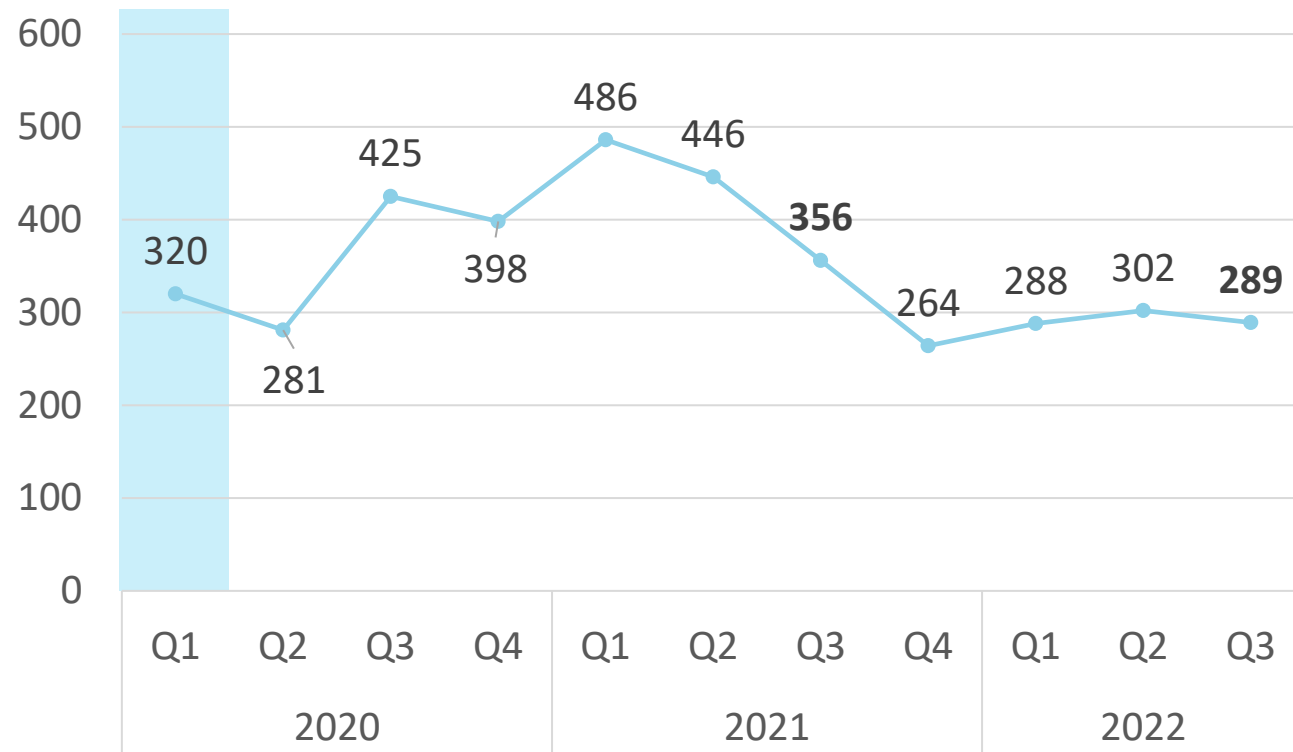
TOPIC 2

DIRECT LEASE TRANSACTIONS

TRANSACTIONS: DIRECT LEASE

IE, LA, OC, VENTURA COUNTY

COUNT



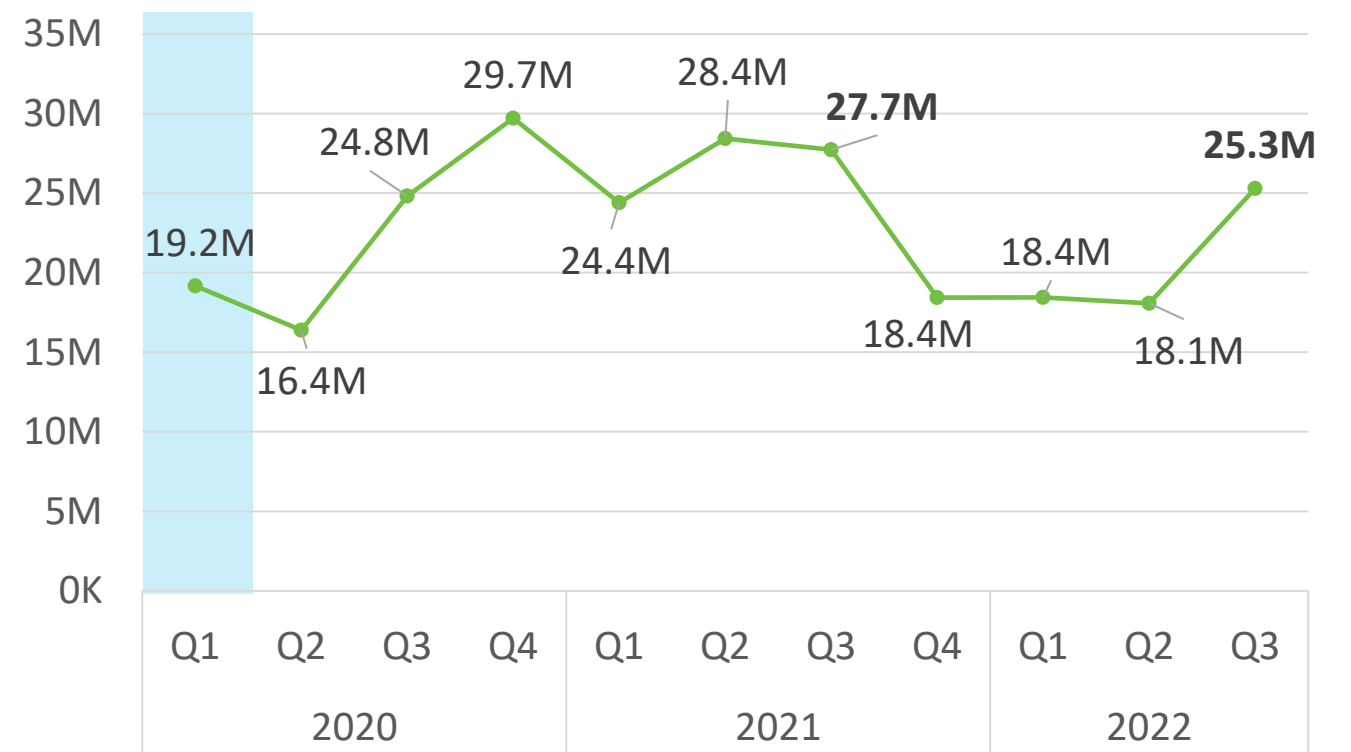
▼ **19%**

YOY decrease in number of transactions

▼ **2.4M**

YOY decrease in transacted SF

BY SF



▲ **7.2M**







Increase in transacted SF since Q2

15.8M in IE

62% of transacted SF was in the Inland Empire





MARKET HIGHLIGHT - TOP 10 INLAND EMPIRE LEASE TRANSACTIONS

Q3 2022

	Location	Leased SF	Tenant Name	Listing Reps Tenant Reps
	Agua Mansa Commerce Park, Jurupa Valley	1,186,950	Target	Dan de la Paz / Jeff Fritch / Darla Longo / Barbara Perrier (CBRE)
	Knox Logistics Center VII, Riverside	1,138,800	Home Depot	Dan de la Paz (CBRE) Philip Lombardo / Andrew Starnes / Cruise Adams (Cushman & Wakefield)
	San Manuel Landing, San Bernardino	1,080,144	Shopify	Joey Sugar (CBRE) Kent Hindes / Philip Lombardo / Andrew Starnes (Cushman & Wakefield)
	I-10 Logistics Center, Cherry Valley	1,017,845	SHEIN USA	Charles Belden (Cushman & Wakefield) Eloy Covarrubias / Barbara Perrier / Darla Longo / Joe Werdein (CBRE)
	I-10 Logistics Center, Cherry Valley	814,822	SHEIN USA	Jason Chao (CBRE) Eloy Covarrubias / Barbara Perrier / Darla Longo / Joe Werdein (CBRE)
	2151 S Vintage Ave, Ontario	760,915	Toyo Tires	(Duke Realty) Darren Shirai (The Everest Group)

MARKET HIGHLIGHT - TOP 10 INLAND EMPIRE LEASE TRANSACTIONS

Q3 2022

	Location	Leased SF	Tenant Name	Listing Reps Tenant Reps
	2900 Jurupa St, Ontario	674,976	Ventura Foods	Trent Wylde (Majestic Realty Co) Phil Lombardo / Andrew Starnes (Cushman & Wakefield)
	Majestic Airport Center, Ontario	645,000	Electrolux	Trent Wylde (Majestic Realty Co) Kyle Kehner / Charles Belden (Cushman & Wakefield)
	Haven Gateway Centre, Ontario	610,944	Disney	Rob Fuelling (IDS Real Estate Group) Undisclosed
	13277 San Bernardino Ave, Fontana	577,905	Ecolab/Geodis	Kevin Apel (Prologis) Ron Washle / Mark Kegans (Newmark)

MARKET HIGHLIGHT - DIRECT LEASE TRANSACTIONS

Large Q3 2022 Outside Inland Empire



Goodman Logistics Center Fullerton

Orange County
2099 E Orangethorpe Ave, Bldg 2, Fullerton
538,226 SF
Execution Date: 9/29/2022
Tenant: Samsung
Listing Reps: Ben Seybold & Sean Ward (CBRE)
Tenant Reps: Randy Ellison & Rick Ellison (Cushman & Wakefield)



Prologis South Bay Distribution Center

South Bay
16325 S Avalon Blvd, Carson
210,710 SF
Execution Date: 7/29/2022
Tenant: JIT Transportation
Listing Reps: Luke Staubitz, SIOR (Kidder Mathews), Zachary Sakowski, Brianna Demus (JLL)
Tenant Reps: Jeffrey Smart & Elizabeth Capati (Colliers)



7255 Rosemead Blvd, Pico Rivera

LA Central
7255 Rosemead Blvd, Pico Rivera
202,629 SF
Execution Date: 9/7/2022
Tenant: Pacific Logistics LLC
Listing Reps: Jeff Stephens, Jack Mergenthaler & Evan Crawford (CBRE)
Tenant Reps: Rusty Smith (Cushman & Wakefield)

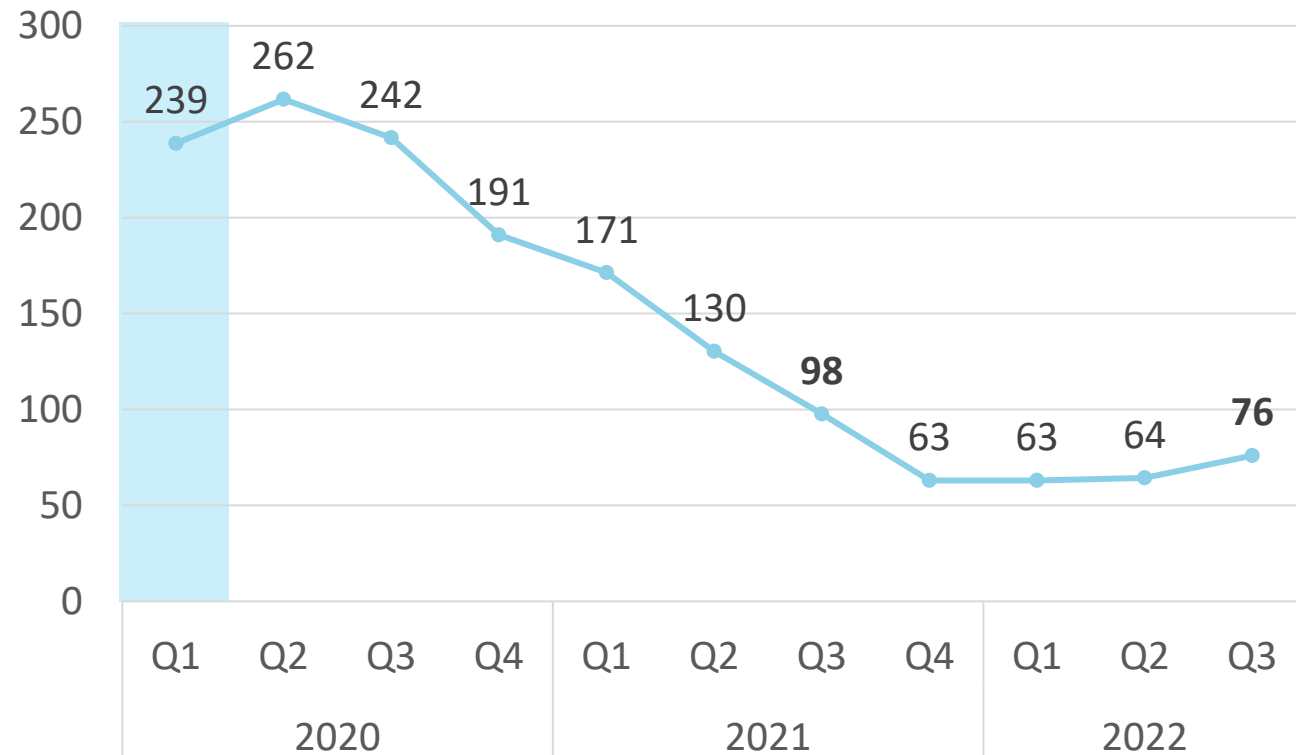
TOPIC 3

SUBLEASE AVAILABILITY

TOTAL AVAILABLE LISTINGS: SUBLEASE

IE, LA, OC, VENTURA COUNTY

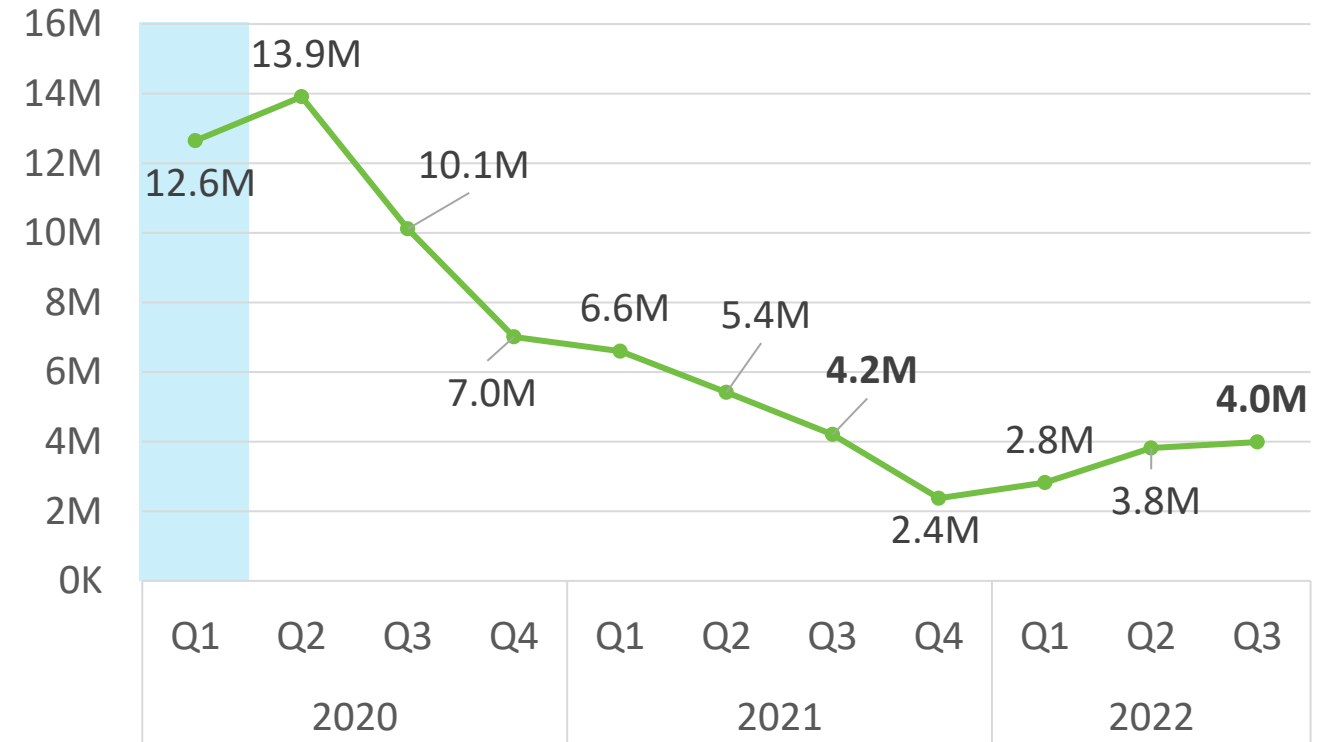
COUNT



▼ **22%**

YOY decrease in number of listings

BY SF



▼ **200K**

YOY decrease in SF

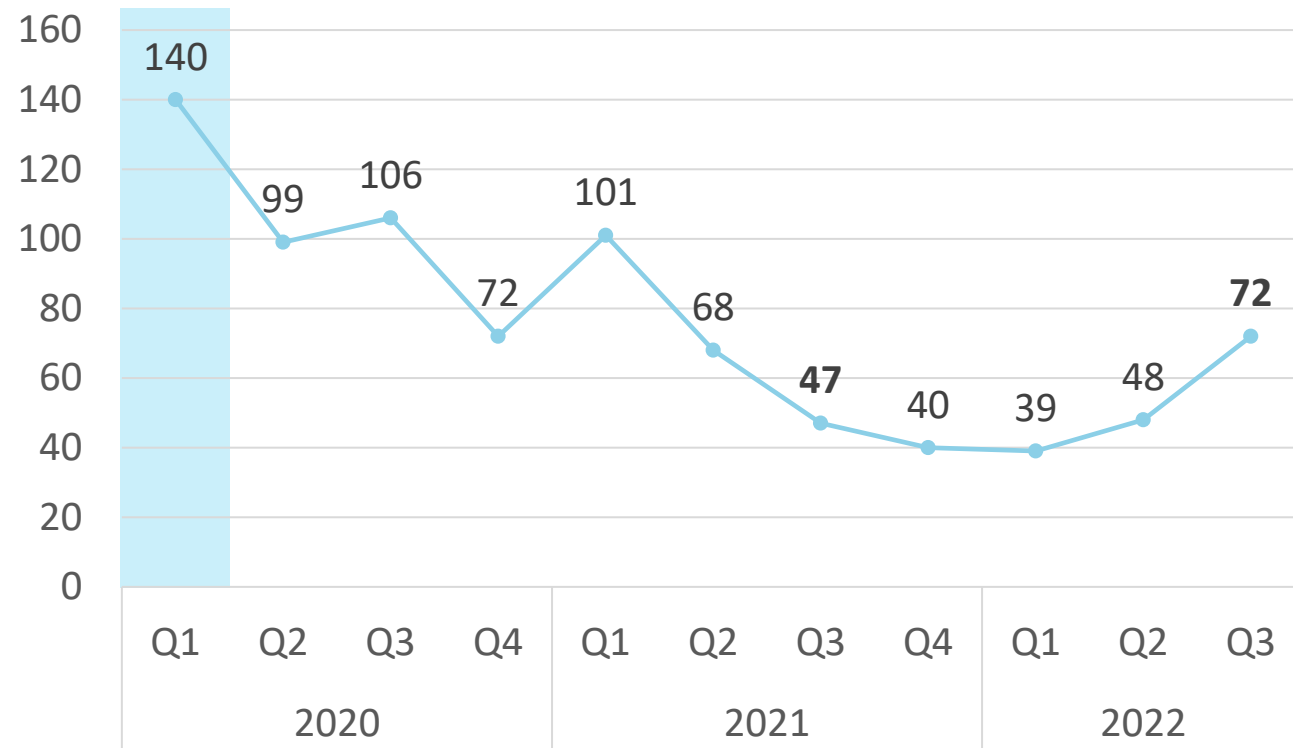
▲ **1.6M**

YTD increase in SF

NEW LISTINGS ADDED: SUBLEASE

IE, LA, OC, VENTURA COUNTY

COUNT



▲ **53%**

YOY increase in number of listings added

BY SF



▲ **1.1M**

YOY increase in SF added

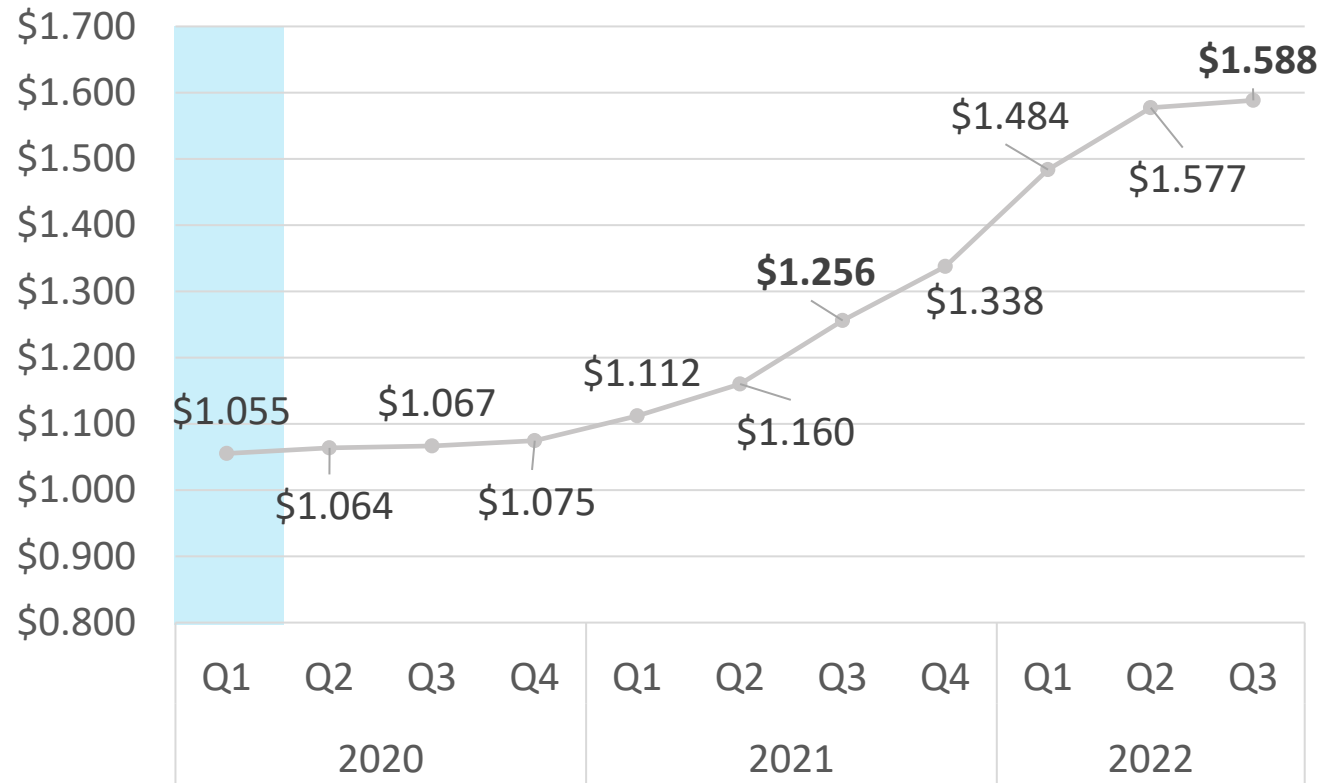
▲ **58%**

YOY increase in SF added

AVERAGE ASKING RATE (NET) COMPARISON

IE, LA, OC, VENTURA COUNTY

DIRECT LEASE



▲ **26%**

YOY increase in
Avg Asking Rate

▲ **19%**

YTD increase in
Avg Asking Rate

SUBLEASE



▲ **16%**

YOY increase in
Avg Asking Rate

▲ **11%**

YTD increase in
Avg Asking Rate

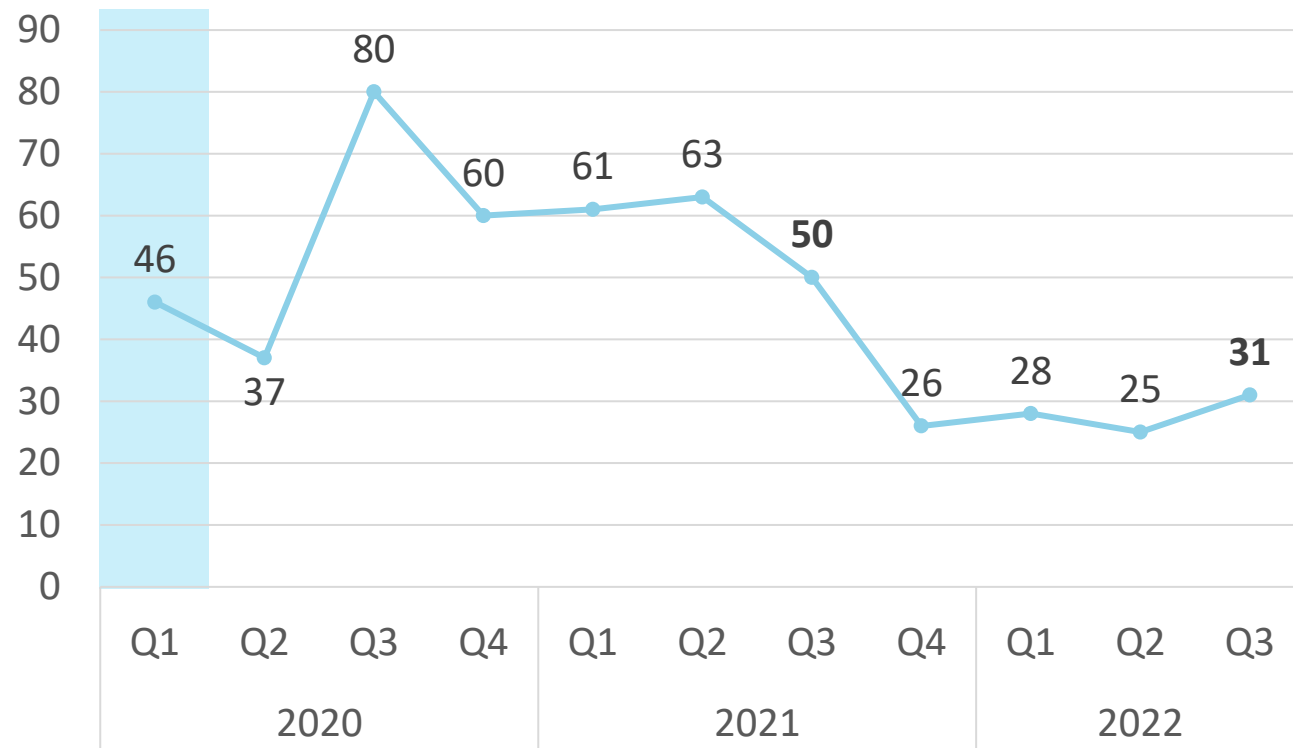
TOPIC 4

SUBLEASE TRANSACTIONS

TRANSACTIONS: SUBLEASE

IE, LA, OC, VENTURA COUNTY

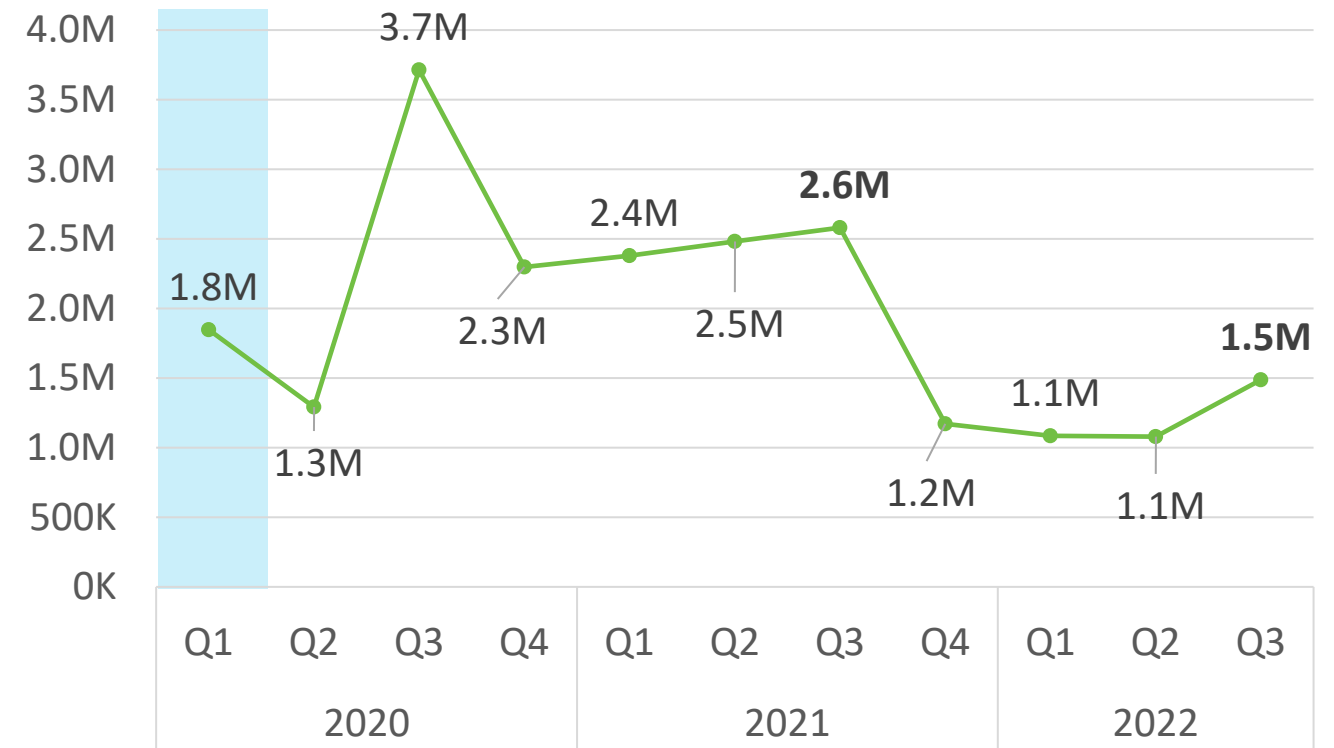
COUNT



▼ **38%**

YOY decrease in number of transactions

BY SF



▼ **1.1M**

YOY decrease in transacted SF

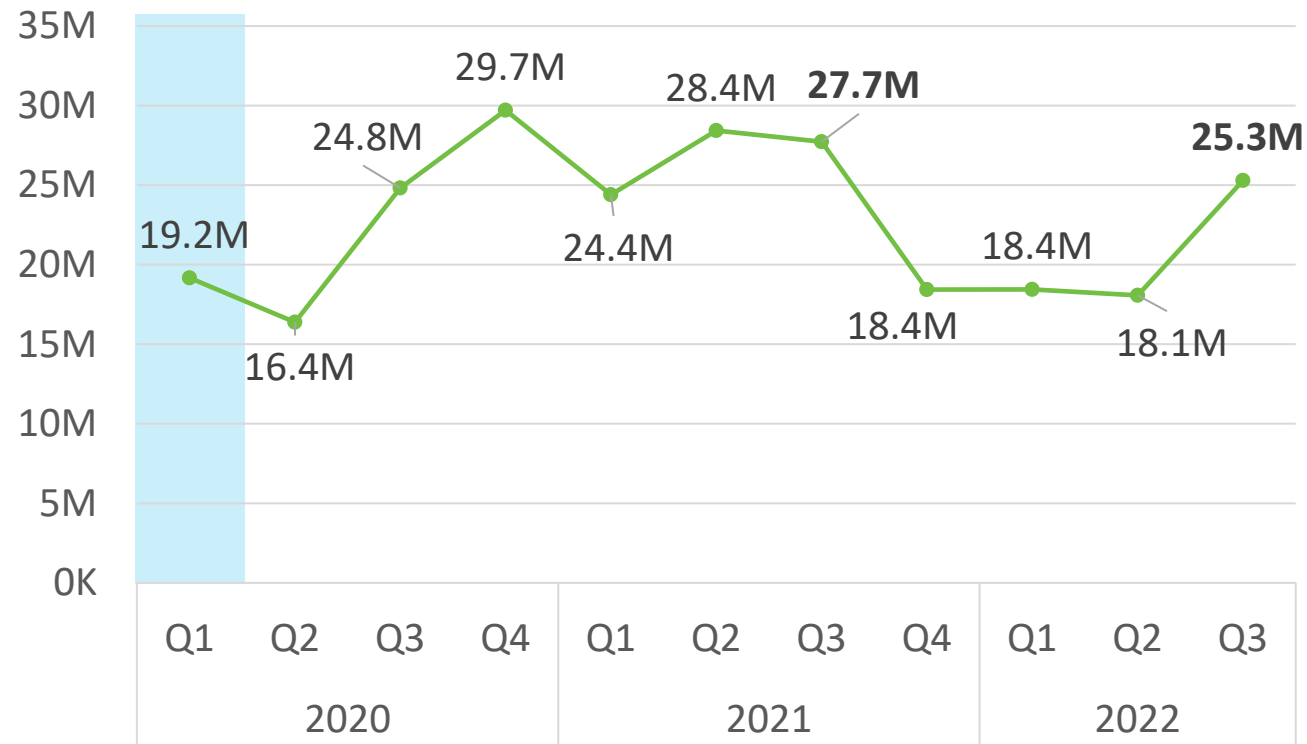
▲ **400K**

Increase in transacted SF since Q2

TRANSACTIONS: BY SF

IE, LA, OC, VENTURA COUNTY

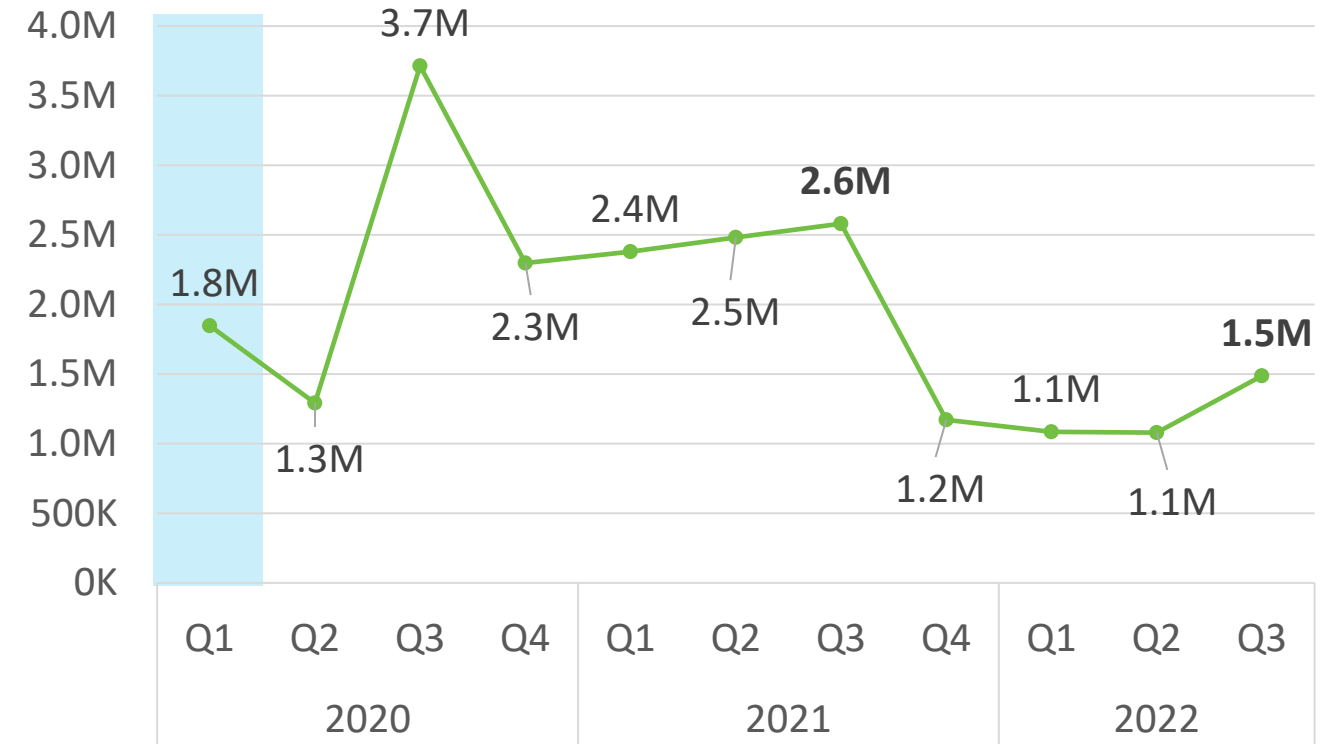
DIRECT LEASE TRANSACTIONS BY SF



▼ 9%

YOY decrease in Direct Lease transacted SF

SUBLEASE TRANSACTIONS BY SF



▼ 42%

YOY decrease in Sublease transacted SF

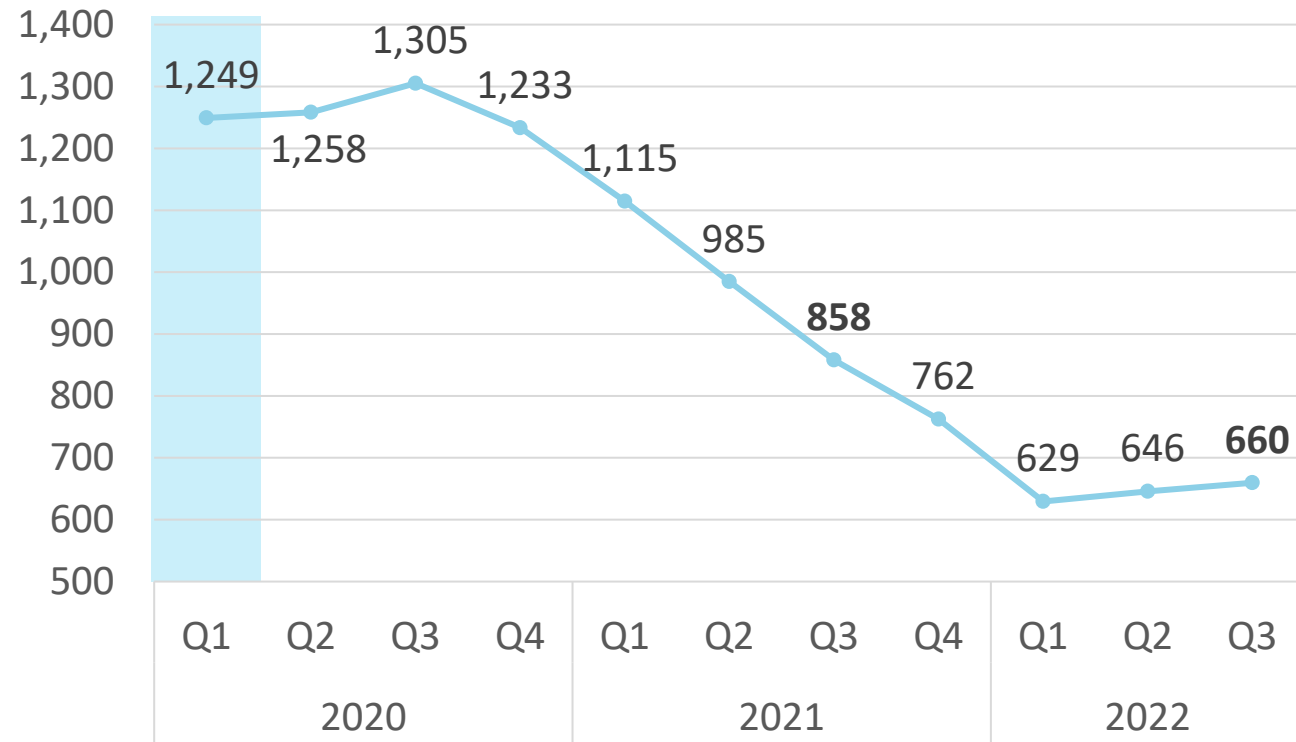
TOPIC 5

SALE AVAILABILITIES

TOTAL AVAILABLE LISTINGS: SALE

IE, LA, OC, VENTURA COUNTY

COUNT



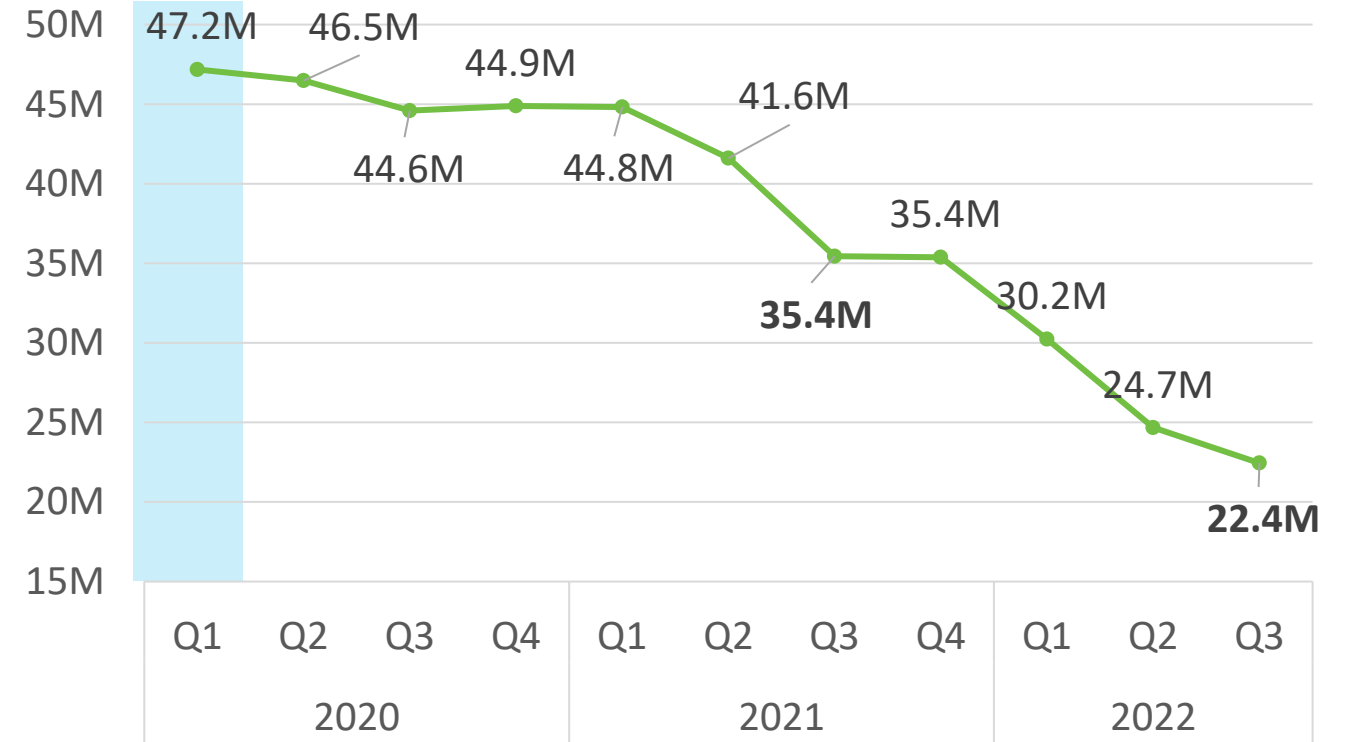
▼ **23%**

YOY decrease in number of listings

▼ **13%**

YTD decrease in Number of listings

BY SF



▼ **13M**

YOY decrease in SF of listings

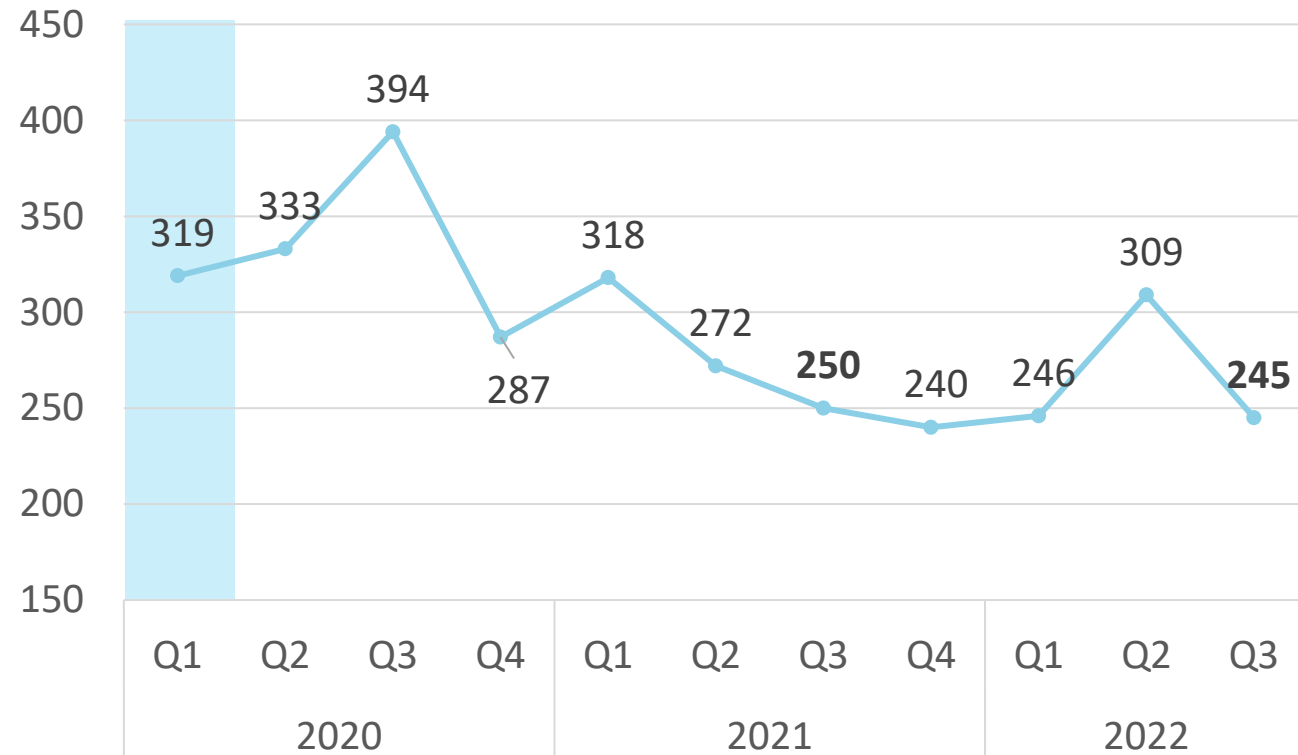
▼ **37%**

YTD decrease in SF of listings

NEW LISTINGS ADDED: SALE

IE, LA, OC, VENTURA COUNTY

COUNT



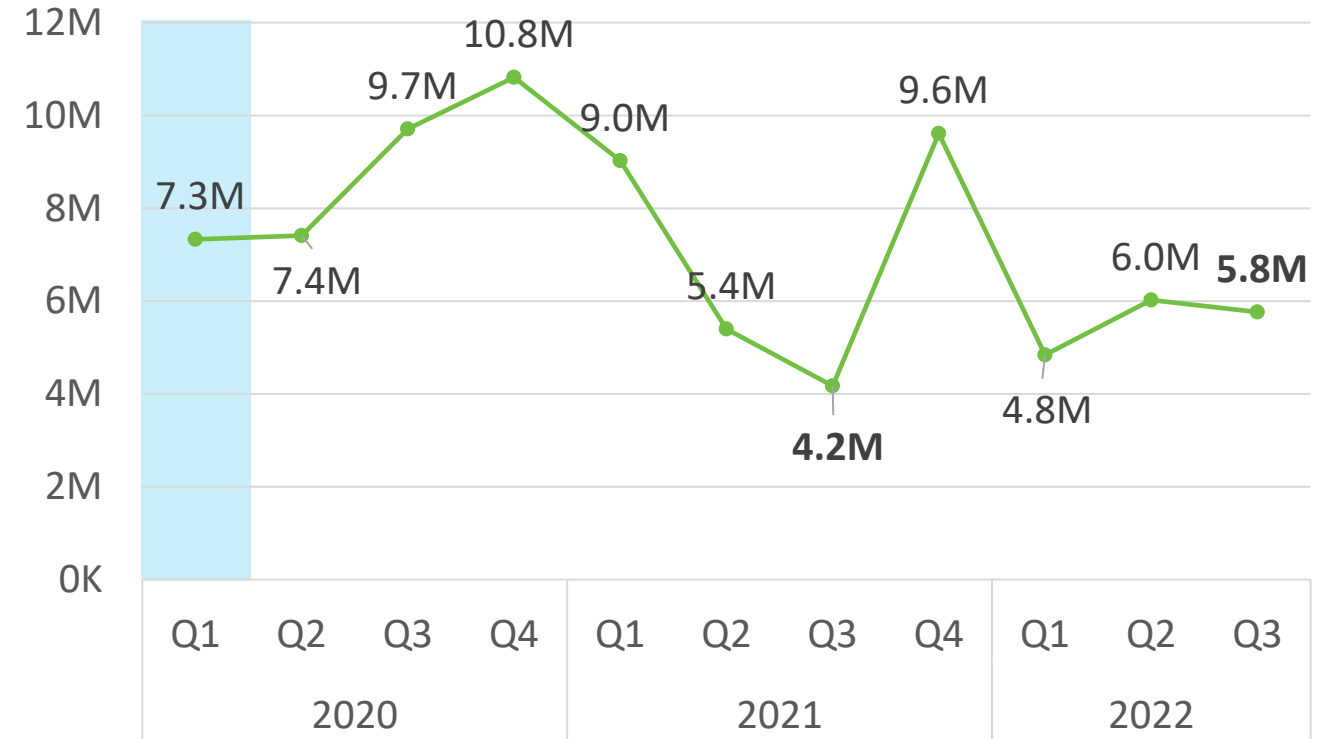
▼ **2%**

YOY decrease in number of listings added

▼ **20%**

Decrease in number of listings added since Q2

BY SF



▲ **1.6M**

YOY increase in SF added

▲ **38%**

YOY increase in SF added

MARKET HIGHLIGHT – SALE LISTINGS ADDED

Large Q3 2022



Stoddard Wells Industrial Park

Inland Empire
SW of Stoddard Wells Rd and Abbey Ln, Victorville
827,160 SF
Listing Reps: Donald P. Brown (Lee & Associates)



100 Walnut Ave

Inland Empire
100 Walnut Ave, Perris
205,589 SF
Listing Reps: Carol Taubman (Westgate Industrial Properties)



2867 Surveyor St

LA East
2867 Surveyor St, Pomona
190,464 SF
Listing Reps: James Friedrich & Griffin Farriss (Tenant Advocates, Inc. dba Cresa)

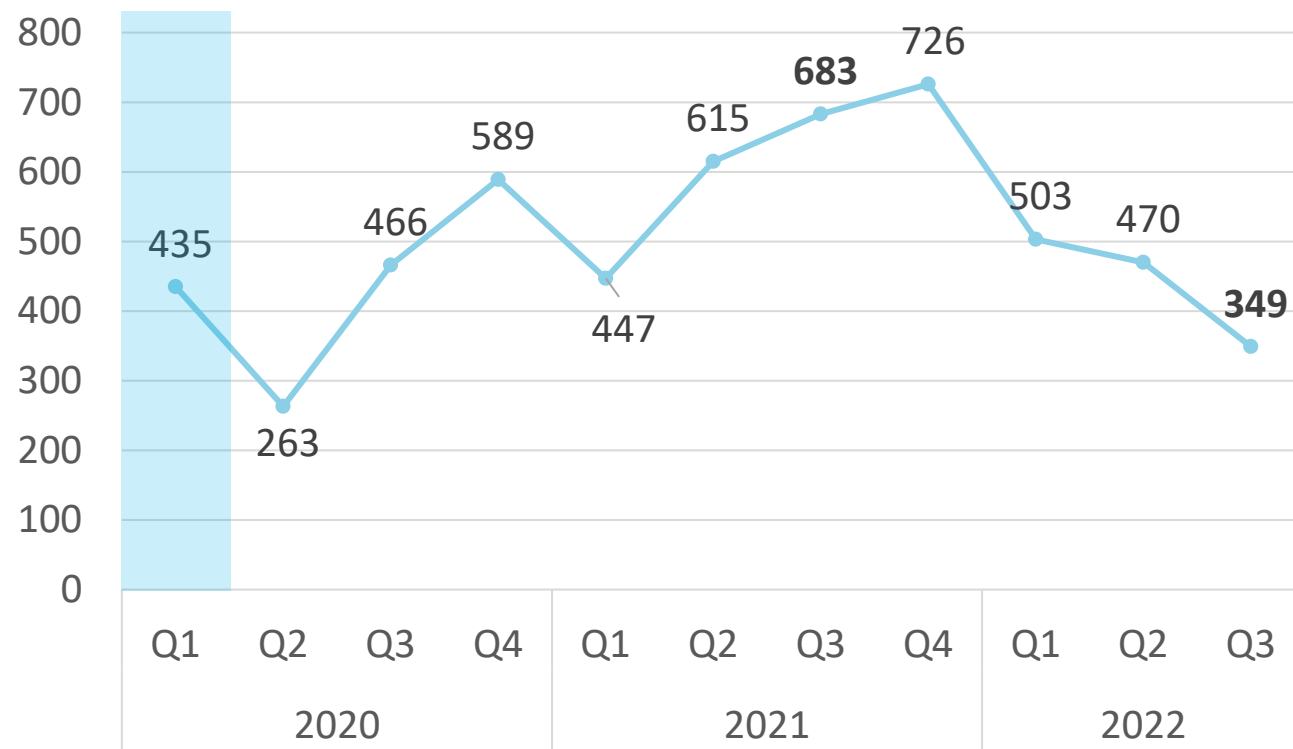
TOPIC 6

SALES COMPARABLES

SALE COMPARABLES

IE, LA, OC, VENTURA COUNTY

COUNT



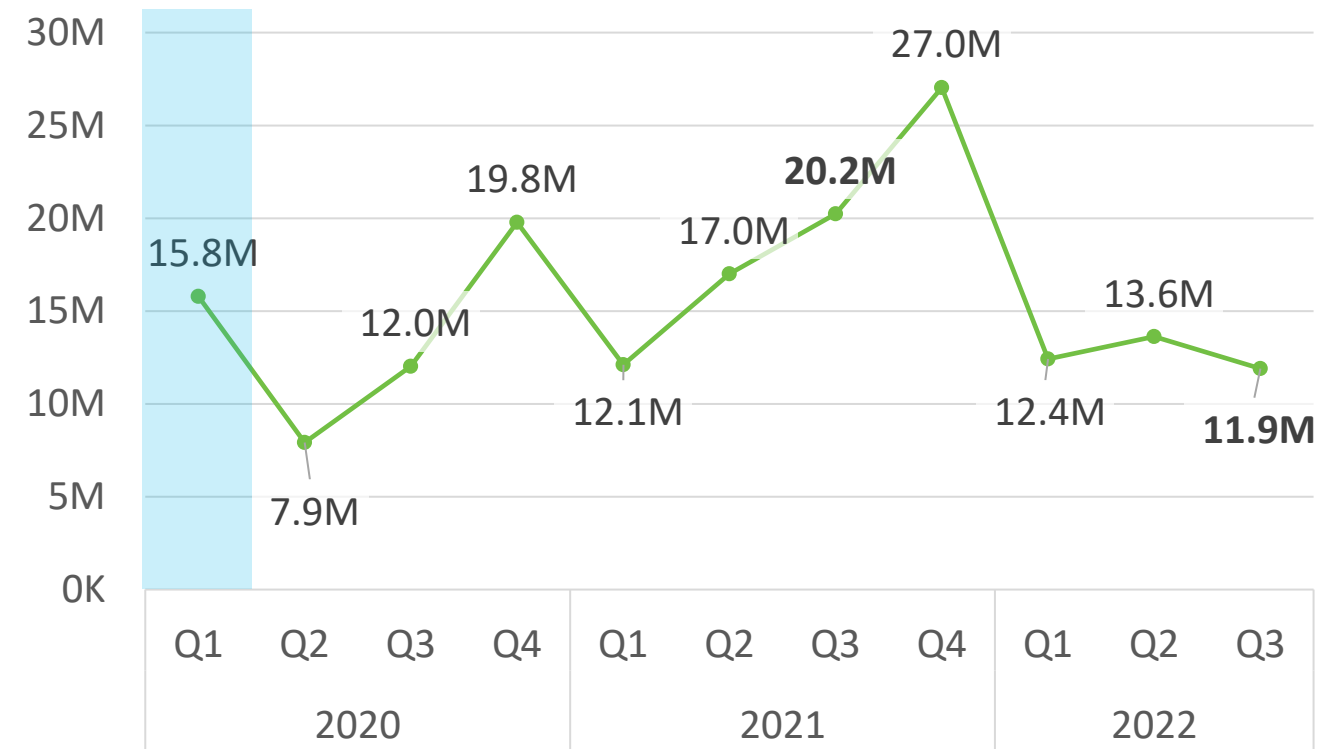
▼ **49%**

YOY decrease in
number of transactions

▼ **52%**

YTD decrease in
number of transactions

BY SF



▼ **8.3M**

YOY decrease in
SF sold

▼ **15.1M**

YTD decrease in
SF sold

INDUSTRIAL SALE COMPS BY SIZE & REGION: SF

Q3 2022

	Inland Empire	LA East	MidCounties	LA Central	South Bay	LA Northwest	Orange County	Ventura County
0-10K	271 K	76 K	28 K	66 K	91 K	73 K	227 K	54 K
10K-20K	142 K	42 K	37 K	166 K	170 K	144 K	222 K	61 K
20K-30K	231 K	181 K	29 K	74 K	76 K	75 K	104 K	27 K
30K-40K	72 K	40 K	0	0	32 K	35 K	106 K	40 K
40K-50K	128 K	86 K	0	0	48 K	0	89 K	41 K
50K-60K	112 K	0	0	50 K	109 K	0	105 K	0
60K-70K	0	67 K	65 K	0	63 K	0	64 K	67 K
70K-80K	297 K	79 K	0	0	73 K	0	70 K	70 K
80K-90K	84 K	0	0	82 K	88 K	0	0	0
90K-100K	90 K	0	0	0	0	0	0	0
100K-150K	711 K	138 K	106 K	101 K	386 K	0	242 K	0
150K+	2.8 M	748 K	350 K	771 K	0	154 K	406 K	0
Grand Total	4.9 M	1.5 M	616 K	1.3 M	1.1 M	480 K	1.6 M	360 K

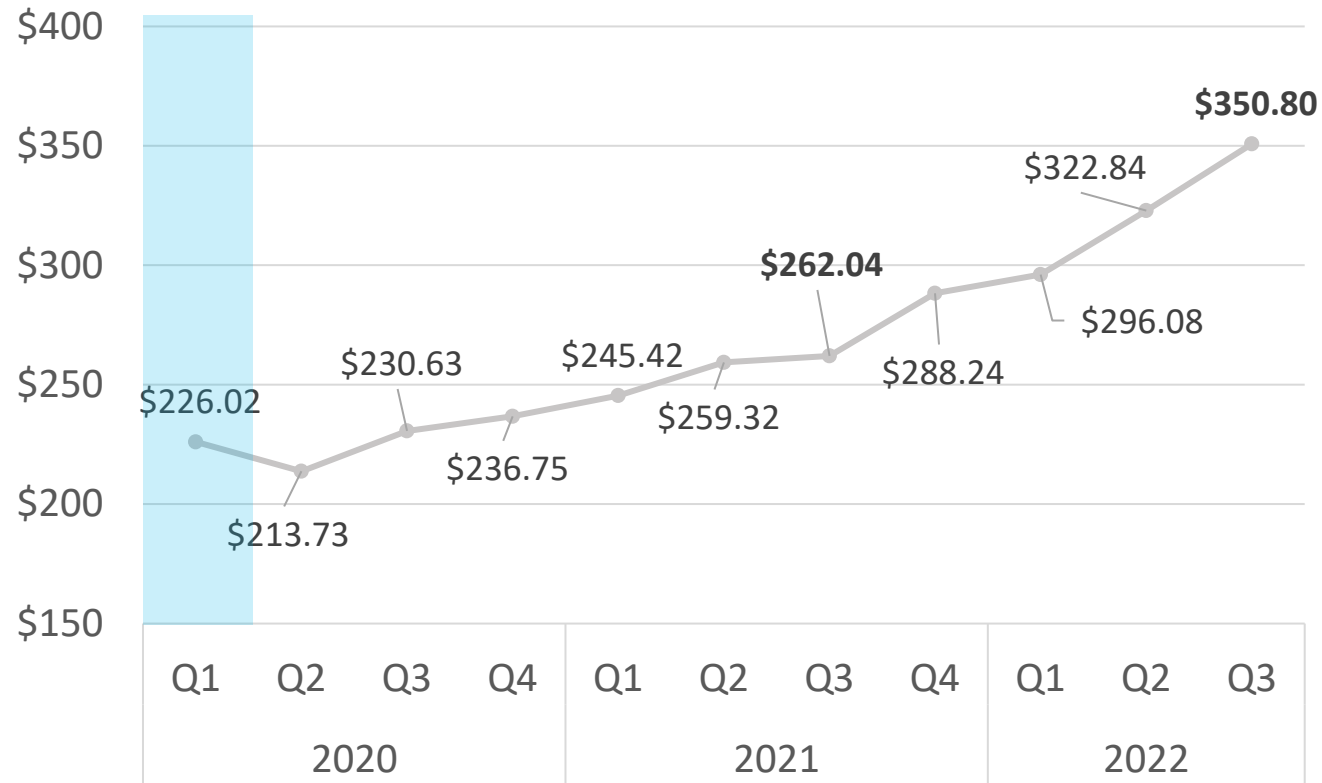
4.9M SF in IE

Over 41% of all transacted SF was in the Inland Empire with 2.8M SF in buildings 150K+ SF

SOLD PRICE PER SF

IE, LA, OC, VENTURA COUNTY

ALL INDUSTRIAL SALE COMPARABLES



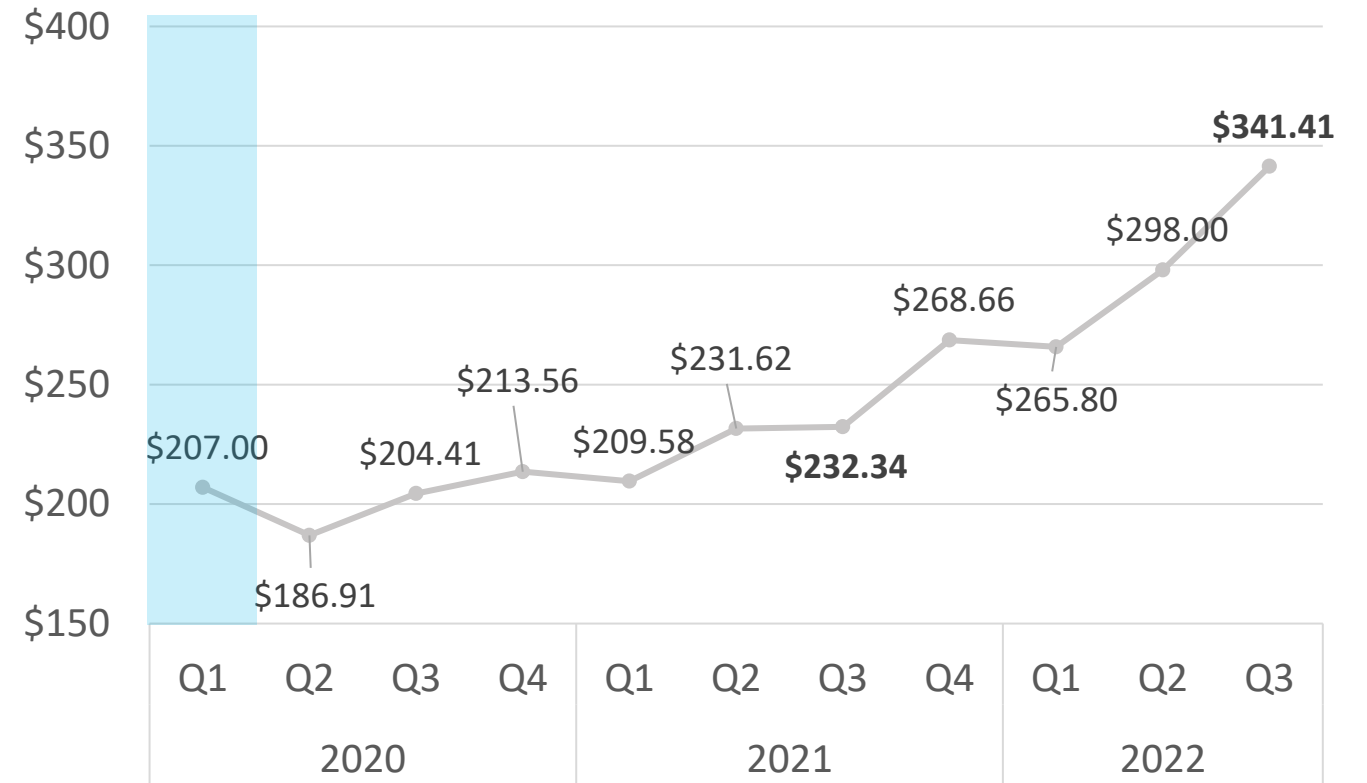
▲ **34%** (\$88.76)

YOY increase in
Average Sold Price

▲ **22%** (\$62.56)

YTD increase in
Average Sold Price

INDUSTRIAL SALE COMPARABLES 10K+ SF



▲ **47%** (\$109.07)

YOY increase in
Average Sold Price

▲ **27%** (\$72.75)

YTD increase in
Average Sold Price

TOPIC 7

UNDER CONSTRUCTION

UNDER CONSTRUCTION PROPERTIES: 2020 – YTD 2022

IE, LA, OC, VENTURA COUNTY

	2020				2021				2022			
Region	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	YOY % CHANGE
Inland Empire	22.3 M	18.7 M	17.3 M	18.1 M	21.7 M	21 M	26.1 M	25.5 M	27.6 M	38.6 M	39 M	▲ 49%
LA East	586 K	159 K	1.3 M	1.5 M	1.6 M	1.6 M	1.6 M	1.5 M	1.4 M	2.1 M	1.8 M	▲ 13%
LA MidCounties	314 K	622 K	560 K	731 K	472 K	330 K	390 K	223 K	316 K	165 K	188 K	▼ 52%
LA Central	374 K	374 K	695 K	342 K	342 K	470 K	764 K	864 K	741 K	842 K	274 K	▼ 64%
South Bay	868 K	830 K	1.7 M	1.6 M	1.8 M	2.0 M	1.8 M	2.3 M	1.8 M	1.8 M	1.3 M	▼ 28%
LA Northwest	574 K	1.09 M	1.6 M	1.2 M	1.5 M	589 K	700 K	278 K	224 K	189 K	271 K	▼ 61%
Orange County	654 K	768 K	267 K	266 K	571 K	2.3 M	1.9 M	3.1 M	3.3 M	3.6 M	3.7 M	▲ 95%
Ventura County	408 K	408 K	498 K	412 K	412 K	1.1 M	2.09 M	1.04 M	561 K	464 K	714 K	▼ 66%
Total	26.1 M	22.9 M	24.0 M	24.2 M	28.3 M	30.3 M	35.3 M	34.8 M	36 M	47.7 M	47 M	▲ 33%

▲ **33%**

YOY increase in SF under construction

47M SF

Total SF under construction in Q3 2022

39M+ SF

Total SF under construction in Inland Empire Q3 2022

MARKET HIGHLIGHT: ORANGE COUNTY UNDER CONSTRUCTION

Q3 2022

Park Name	Address	Size	Est Completion	Developer
Huntington Gateway, Phase II	14851 Delta Ln, Bldg 2, Huntington Beach	433,865	Q2/Q3 2023	Sares Regis Group
Huntington Gateway Phase II	5383 Bolsa Ave, Bldg 3, Huntington Beach	223,705	Q2/Q3 2023	Sares Regis Group
Huntington Gateway, Phase II	14852 Delta Ln, Bldg 5, Huntington Beach	119,893	Q2/Q3 2023	Sares Regis Group
Huntington Gateway, Phase II	14752 Delta Ln, Bldg 4, Huntington Beach	116,825	Q2/Q3 2023	Sares Regis Group
Huntington Gateway, Phase II	5473 Bolsa Ave, Bldg 6, Huntington Beach	109,928	Q2/Q3 2023	Sares Regis Group
LogistiCenter at 55	1100 Valencia Ave, Tustin	178,094	Q2 2023	Dermody Properties
LogistiCenter at 55	1101 Bell Ave, Tustin	133,676	Q2 2023	Dermody Properties
1215 Logistics Center	1215 N Van Buren St, Anaheim	165,850	Q4 2023	LBA Logistics
	9740 Irvine Blvd, Irvine	99,638	Q1 2023	LBA Logistics
	270 E Palais Rd, Anaheim	94,842	Q2 2023	Lincoln Property Company
		1,676,316		

DELIVERED/COMPLETED PROPERTIES: 2020 – YTD 2022

IE, LA, OC, VENTURA COUNTY

Region	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Projected	
												Q4 2022	Q1 2023
Inland Empire	4.3 M	3.4 M	8.8 M	7.7 M	4.9 M	3.7 M	1.5 M	4.6 M	3.6 M	4.4 M	5.8 M	18.9 M	2.1 M
LA East	1.3 M	564 K	136 K	57 K	645 K	198 K	250 K	235 K	77 K	407 K	857 K	46 K	147 K
LA MidCounties	17 K	31 K	0	41 K	234 K	175 K	0	147 K	0	151 K	0	72 K	23 K
LA Central	346 K	47 K	172 K	203 K	0	0	0	80 K	137 K	109 K	310 K	199 K	40 K
South Bay	610 K	0	0	63 K	0	705 K	395 K	146 K	666 K	252 K	270 K	1.2 M	94 K
LA Northwest	0	399 K	299 K	0	0	602 K	242 K	289 K	113 K	51 K	0	271 K	0
Orange County	0	1.1 M	81 K	325 K	93 K	0	0	365 K	163 K	134 K	577 K	4 K	1.8 M
Ventura County	0	0	212 K	118 K	0	96 K	91 K	1.6 M	749 K	101 K	69 K	343 K	0
Total	6.6 M	5.5 M	9.7 M	8.5 M	5.9 M	5.5 M	2.5 M	7.5 M	5.5 M	5.6 M	7.8 M	21 M	4.2 M

7.8M SF

Total delivered construction
in Q3 2022

5.8M+ SF

Total delivered construction
in Inland Empire Q3 2022

39.9M+ SF

Projected to be delivered
in 2022

ADVISORY BOARD MEMBERS

Ventura County

Bob Boyer – CBRE
Bram White – Daum
Grant Fulkerson – L&A
Grant Harris – L&A
Indira Rodriguez – CBRE
John Ochoa – L&A
Mike Tingus – L&A
Mike Walsh – Daum
Mike Wax – IPA
Patrick DuRoss – Newmark
Paul Farry – CBRE

LA Northwest

Bart Reinhard – JLL
Chad Gahr – NAI
Dave Harding – Colliers
David Hoffberg – Delphi
David Young – NAI
Greg Barsamian – CBRE
Jeff Puffer – Delphi
Kevin Tamura – Daum
Patrick DuRoss – Newmark
Randy Kobata – Daum

LA East

Andy Ho – Kander Pacific
Charles Johnson – Daum
Christopher Bonney – L&A
Jason Chao – CBRE
Jeff Bethel – L&A
Lynn Knox - CBRE
Mike Roski – Majestic
Mitch Ashwill – Ashwill
Nathan Lara – Daum
Rick Sheckter – Newmark
Rudy Lara – Daum
Rustin Mork – JLL
Ryan Campbell – NAI
Shan Lee – Kander Pacific
Stu Milligan – C&W
Todd Launchbaugh – L&A
Tony Phu – Colliers
Trent Wylde – Majestic
Will Kim – Colliers

Inland Empire

Dave Consani – CBRE
Jim Koenig – CBRE
Josh Hayes – CBRE
Kyle Kehner – C&W
Mark Kegans – Newmark
Mark Zorn – Colliers
Michael Chavez – L&A
Mike McCrary – JLL
Nick Chang – NAI
Rick John – Daum
Ron Washle – Newmark
Ruben Goodsell – JLL
Scott Coyle - JLL
Tim Hawke – Strata
Trent Wylde – Majestic
Walt Chenoweth – Voit

LA Central

Iqbal Hassan – Quantum
Jeff Sanita – Newmark
Jeff Stephens – CBRE
Jerry Sackler – Daum
Jon Reno – Kidder
Paul Sablock – JLL
Will Smith – Colliers

South Bay

Andrew Dilfer – Kidder
Andrew Lara – Daum
Brian Held – CBRE
Casey Mungo – Daum
Chuck Littell – Colliers
David Bales – L&A
Frank Schulz – Klabin
John Bowman – Kidder
Mike Kantor – Gateway
Robert Flores – CBRE
Rudy Lara – Daum
Senna De La Cruz – Colliers
Steve Bohannon – C&W

LA MidCounties

Cameron Driscoll – JLL
Chris Sheehan – Colliers
Joel Hutak – L&A
Laird Perkins – CBRE
Luke McDaniel – JLL
Mike Foley – Colliers
Peter Castleton – Voit
Rick McGeagh – CBRE
Tim Cronin – L&A

Orange County

Brock Stryker – L&A
Chuck Wilson – Colliers
Clyde Stauff – Colliers
Dan Kruse – L&A
Greg Osborne – Newmark
Jim Snyder – Tidemark
JR Williamson – NAI
Louis Tomaselli – JLL
Nick Spatafore – CBRE
Randy Ellison – C&W
Rick Ellison – C&W
Seth Davenport – Voit
Steve Wagner – JLL
Sue Lyle – Irvine Company



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